



PACIFIC HOTELS NETT RATES AGREEMENT

Valid 1 April 2023 - 31 March 2024



PACIFIC HOTEL BRISBANE

345 Wickham Terrace

Brisbane QLD 4000

Ph: +61 7 3831 6177

Email: reservations@pacifichotelbrisbane.com.au



Room only and B&B Rates

Room	Bedding	Room Only Nett	Bed & Breakfast Nett
Superior (26sqm)	1 x Queen	\$143.00	\$168.00
Superior Twin (25sqm)	2 x Single	\$150.00	\$175.00
Superior Plus (25sqm)	1 Queen	\$156.00	\$181.00
Superior Double (24 sqm)	2 x Double	\$162.00 (\$15pp for extra existing bedding)	\$187.00 (\$15pp for extra existing bedding)
Deluxe View Room (25sqm)	1 x King/Queen	\$170.00	\$200.00
One Bedroom Suite (45sqm)	1 x King	\$193.00	\$235.00

NOTE: Extra breakfast per person - \$25.00 if pre booked.

Parking - \$20.00 per car per night.

Surcharge Dates: In addition, the following dates are subject to an additional surcharge as advised for the night. Minimum two night stay required for Peak Event dates. **Note:** Breakfast is plated weekdays and buffet weekends however subject to change.

Event Dates

Event	Date	Surcharge
Bledisloe Cup 2023	TBC 2023	\$50.00 per night, 2-night min
Riverfire Brisbane	Sept 2023	\$50.00 per night, 2-night min
State of Origin Brisbane	TBC 2023	\$50.00 per night, 2-night min
New Year's Eve	31 December 2023	\$100.00 per night, 2-night min
Magic Round Brisbane	13 – 15 May 2023 TBC	\$100.00 per night, 2-night min

N.B Peak event Surcharge per night may apply if advised and subject to change. All rates in AUD and nett of commission

Food and Beverage

Osteria Roma Spring Hill is open 7-days, serving weekend buffet breakfast and weekday a la carte breakfast.

From 11am, the restaurant transforms to Italian cuisine, presenting a delectable 'All Day Menu' and alluring beverages to enjoy in our alfresco dining space.



Bank Account Details

Account Name: Pacific Hotel Brisbane CT (Business) Pty Ltd

Account Branch:

BSB: 086-006

Account Number: 25 821 8752

PACIFIC HOTEL CAIRNS

43 The Esplanade
Cairns QLD 4870
Ph" +61 7 4051 7888

Email: reservations@pacifichotelcairns.com.au



[View Marketing Hub for Room and Hotel Fact Sheets](#)

Room Only Rates

Room Type	Bedding	Single / Twin / Double	Triple
Standard (4 th & 5 th floors: 27m ²)	1 x King or 2 x Singles	\$176.00	Extra \$58.00
Superior (6 th , 7 th & 8 th floors: 27m ²)	1 x King or 2 x Singles	\$194.00	Extra \$58.00
Executive (9 th , 10 th & 11 th floors: 27m ²)	1 x King or 2 x Singles	\$216.00	Extra \$58.00
Deluxe (front two corners: 51m ²)	1 x King or 2 x Singles	\$234.00	Extra \$58.00
Tropical Luxe (2 nd & 3 rd floors: 22 -31m ²)	1 x King or 2 x Singles	\$194.00	N/A
Tropical Luxe Premium (2nd & 3rd floors: 47m ²)	1 x King or 2 x Singles	\$234.00	N/A

Unless otherwise specified, rates are room only. All **nett rates** are in \$AUD and include 10% GST

Rates are subject to availability of rooms allocated to this rate level. Rate does not guarantee last room availability

Group Bed & Breakfast Rates

Room Type	Single	Twin / Double	Triple
Standard	\$186.00	\$198.00	Extra \$81.00
Superior	\$198.00	\$210.00	Extra \$81.00
Executive	\$210.00	\$222.00	Extra \$81.00
Deluxe	\$235.00	\$246.00	Extra \$81.00
Tropical Luxe	\$198.00	\$210.00	Not available
Tropical Luxe Premium	\$234.00	\$246.00	Not available
Porterage	Waived for Groups		

Notes:

Group Bookings: Minimum 5 paying rooms

Includes: Daily breakfast, One FOC room for bona fide tour leader for every 10 paid rooms (maximum of one room only)

Basic porterage to and from rooms and Reef towels

Surcharge \$90 nett per night for night of New Years Eve and Cairns Ironman (dates TBA) only for both FIT and Group rates.

Meal Rates

	Full Hot Buffet Breakfast
Adult	\$22.00 nett
Child (3-12 yrs)	\$12.00 nett

Food and Beverage

Pacific Hotel Cairns serves a full buffet breakfast daily from 6.30am – 9.30am in the hotel restaurant, followed by an evening bar and dinner menu available from 4pm – 8pm in the lobby lounge, or to order as room service. Bushfire Flame Grill is expected to reopen in mid-2023.

Bank Account Details

Account Name: Esplanade CT Pty Ltd

Account Branch:

BSB: 063-020

Account Number: 1052 9411

PACIFIC SUITES CANBERRA

100 Northbourne Avenue

Canberra ACT 2601

Ph: +61 2 6262 6266

Email: info@pacificsuitescanberra.com.au



[View Marketing Hub for Room and Hotel Fact Sheets](#)

FIT Rates

Room Type	Bedding	Room Only Rates
One Bedroom (single / double, 75 sq m)	1 x King or 2 x Singles	\$259.00
Two Bedroom One Bathroom (two to four guests, 95 sq m)	2 x Kings or 1 x King & 2 x Singles or 4 x Singles	\$319.00
Two Bedroom Two Bathroom (two to four guests, 110 sq m)	2 x Kings or 1 x King & 2 x Singles or 4 x Singles	\$339.00
Family Suite (up to five guests, 128 sq m)	5 x Singles or 1 x King & 3 x Singles	\$369.00

Rates quoted are room only, subject to Availability. All nett rates are in \$AUD and include 10% GST

Group Bookings: Minimum 5 paying rooms

One FOC room for tour leader for every 10 paid rooms, maximum of one room only

Surcharge Dates

The following dates are subject to a \$60.00 nett surcharge

Event	Date
Easter	9th April 2023
Kanga Cup	July 2023 TBA
New Year's Eve	31 December 2023
Summernats	Jan 2024 TBC

Additional Bedding

Bed Type	
Single Rollaway	\$45.00
Sofa Bed	\$35.00
Porta-Cot	\$10.00

Food and Beverage

Pacific Suites Canberra is located in the heart of Braddon, on the doorstep to the best cafes, restaurants and bars in Canberra.

Bank Account Details

Account Name: Northbourne Avenue CT Pty Ltd

Account Branch:

BSB: 066-000

Account Number: 1323 5908

CORAL CAY RESORT MACKAY

14 Nebo Road
Mackay QLD 4740
Ph: +61 7 4957 7677
Email: reservations@coralcayresort.com.au



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FIT Rates YEAR ROUND

Room Type	Bedding	Rates
Queen Room (2 Pax)	1 x Queen Bed	\$119.00 per room per night
Queen Superior Room (2 Pax)	1 x Queen Bed	\$128.00 per room per night
Queen Spa Room (2 Pax)	1 x Queen Bed	\$154.00 per room per night
Family Room (4 Pax)	1 x Queen & 2 Singles	\$182.00 per room per night

NOTE: Queensland Mining Expo (18 – 20 July 2023 TBC) incurs a \$100 per night surcharge on all room types.

Breakfast Rates: \$17.50pp for Continental, \$29.00 Full Buffet Breakfast

Inclusions: Parking and Wifi

Food and Beverage

Coral Cay Bar & Grill Mackay has been freshly refurbished in mid-2022, presenting an inviting ambience for guests to enjoy buffet breakfast and a la carte dinner.



Bank Account Details

Account Name: Nebo Road CT Pty Ltd
Account Branch:
BSB: 066-000
Account Number: 1256 3520

SEASONS HOTEL NEWMAN

77 Newman Drive
Newman WA 6753
Ph: +61 7 4957 7677

Email: reservations@seasonshotel.com.au



[View Marketing Hub for Room and Hotel Fact Sheets](#)

FIT Rates YEAR ROUND

Room Type	Bedding	Rates
Standard Queen Room (2 Pax)	1 x Queen Bed	\$236.00 per room per night
Premium Queen Room (2 Pax)	1 x Queen Bed	\$128.00 per room per night
Family Room (2 Pax)	2 Singles, 1 Queen separate room	\$349.00 per room per night

Porterage: Not available

Payment

If the operator does not have a credit account with the hotel, full payment is required 14 days prior to arrival. Until payment is received, a credit card will be required to guarantee the accommodation. All payments received using the credit card network Visa, Mastercard, American Express, Diners will incur a 1.5% credit card surcharge. Payment made via cash, direct deposit or EFTPOS will not incur any surcharges.

Coach Parking

Coach Parking is available in the carpark at the rear of the property, with cleaning equipment available when pre-arranged.

Groups /Cancellations/deposits

A group is deemed to be a minimum of 3 paying rooms and the following applies:

- At 30 days, preliminary rooming list is required
- At 14 days, full rooming list and full payment required with release of all unused rooms
- Groups partially or wholly cancelled within 14 days prior to arrival date will forfeit / be charged full rate for entire stay as booked- including meals package.

Food and Beverage

Seasons Steakhouse is open 7-days for breakfast and from 5.30pm - 8pm for dinner. All cuts of beef are homegrown at Yarrie Station – igniting an outback flavour only found in Western Australia. With an Australian outback influence woven into our menu, we are proud to highlight some of Western Australia's finest cuts of beef in our dishes.



Bank Account Details

Account Name: Jerry Business CT PTY LTD - Commonwealth Bank
BSB – 066 000
Account Number – 12589616

GENERAL TERMS & CONDITIONS (APPLICABLE FOR ALL PROPERTIES)

- The rates listed are nett – non commissionable
- Rates are subject to compliance to the terms and conditions of the rate schedule.
- All room rates quoted are room only and in \$AUD.
- Breakfast is available daily in Brisbane, Cairns, Mackay and Newman.
- Rates will be valid once this agreement has been signed and returned to the Pacific Hotel Sales team
- Bookings over 10 rooms per night should be made direct via the sales team.
- Stays over 14 nights to be directed to the sales team for further rate revision.
- Rates are not applicable on key event dates and surcharges apply.
- Guests contact details will be asked at check-in as part of our Front Office procedures.
- All non-guaranteed reservations may result in release of room.
- Preauthorisation required - Accommodation plus \$50 bond will be charged at check-in.
- Credit card verification will be required to guarantee any incidental charges.
- Pacific Hotels are now cashless. We do not accept CASH, company or personal cheques as a form of payment.
- The room rates referred to in this rates schedule relate to the number of standard guests who are allowed in the room. any additional guests per room will be charged accordingly.

Allotments: (if applicable) Negotiated room allotment space is automatically released by the hotel at an agreed release date(s) Reservations made after the release date are on a request only.

Reservations/Cancellations/Non Arrivals: All confirmations and cancellations must be made in writing to: the hotel's reservations team. Cancellations must be received within 48 hours prior to arrival. If the reservations is cancelled after this time, the first night's accommodation will be charged as a cancellation fee. In the case of a non-arrival the first night's accommodation will also be charged.

Child Policy: Cots for infants (0-2 years) are provided free of charge, apart from at Coral Cay Mackay which charges \$15 per night. Children (6 years of age and under) may share a queen or king bed with two adults (maximum one child) free of charge, or a single adult may share a queen or king bed with two children provided one child is 6 years of age or under

Payment: If the operator does not have a credit account with the hotel, full payment is required 14 days prior to arrival. Until payment is received, a credit card will be required to guarantee the accommodation. All payments received using the credit card network Visa, Mastercard, American Express, Diners will incur a 1.5% credit card surcharge. Payment made via cash, direct deposit or EFTPOS will not incur any surcharges.

Parking/Coach Parking: Pacific Hotels offer parking at all properties available for \$20 a day (\$18 per day at Pacific Suites Canberra). Note: Coral Cay Mackay and Seasons Hotel Newman offers FOC Parking. All subject to availability.

Check-in & Check-out Times: Check-in time is from 2.00pm. Check-out time is 11.00am in Cairns and Brisbane, Early check-ins are subject to availability. If an earlier check-in time is required, the room will need to be booked the night prior to arrival to guarantee check-in.

Groups /Cancellations/deposits:

A group is deemed to be a minimum of 5 paying rooms and the following applies:

- At 30 days, preliminary rooming list is required.
- At 14 days, full rooming list and 50% deposit (unless credit facilities are in place) with release of all non-allocated rooms.
- Groups cancelled within 7 days will forfeit / be charged an amount equal to all nights for each room cancelled.
- Full payment due 24hrs prior to arrival (unless credit facilities are in place)
- At 7 days full rooming list required with release of all unused rooms
- Rooms cancelled within 7 days will be charged an amount equal to all nights for each room cancelled

Confidentiality

The Operator confirms and agrees that this agreement is confidential between Operator and the Hotel and the Operator shall not in any circumstances divulge or permit to be divulged, the contents of this Agreement.

Domestic/Inbound Accommodation Agreement Acceptance

Pacific Hotels	Agent: _____
Date: _____	Date: _____
Name: _____	Name: _____
Signature: _____	Signature: _____

We can't wait to welcome your valued clients to Pacific Hotels

Pacific Hotels creates modern travel experiences through our obsession with delivering genuine hospitality in Brisbane, Cairns, Canberra, Mackay and Newman. This is harnessed through the **Pacific Terrific Promise**. Our hotels are welcoming, familiar, informal settings that offer guests **a little elevation from their everyday lives** – we are relatable and friendly hosts to all who walk through our door.

Pacific Hotels Care Policy

The wellbeing of our guests, staff and community is essential for Pacific Hotels Australia and Senior Hotel Management have implemented the '**Pacific Hotels Care Policy**' in March 2022. This Policy is updated and adapted as advised, and can be viewed online; www.pacifichotels.com.au/community/

Our Covid Ready plan has been audited by the Australian Tourism Export Council and Queensland, Australia.



Established in Australia, Pacific Hotels supports the community across our terrific locations

Supporting local and creating lasting friendships is in our DNA. We actively pursue a community and sustainability plan, strengthening our local connections and providing terrific stays for guests. From removing plastic bathroom amenities, switching-on to energy efficient lighting or collaborating with local organisations, it's all part of our ethos. Recent community support has included Dementia Australia, Movember, The Common Good, The Reef Foundation, Alzheimer's WA and the Cairns Organisation United for Cancer Health.

#PACIFICterrific