



SAILING IN PARADISE

SAILING IN PARADISE - AGENT INFORMATION

Rates	Nett Inbound Rates
Type of Agreement	Private Charter year round contract rate agreement
Agreement to be used in Market	All Markets
Contract Year	2025-2026
Travel Period (general)	1st April 2025 – 31 Mar 2026
Charters	Private Yacht Charter - Morning Sail & SUP Private Yacht Charter - The Ultimate Gold Coast Boating Experience Private Yacht Charter – Gourmet sunset and city lights experience
Commision rate for	25%

GENERAL

- Name Sailing in Paradise
- Postal Address PO 428, Main Beach, QLD, 4217
- Contact Phone No +61 438 915 222
- Contracting Contact Jessica Buckley or Madison Everett
- ABN 71 166 501 622
- All rates are quoted in this contract are in AUD and inclusive of GST (Goods and Services Tax)

RATES

- Gross rates stated in this contract are for FIT sale only
- Nett rates stated in this contract are for private charter travel program inclusions. They are not to be passed to consumers for direct purchase.

BOOKINGS

- All bookings are on request
- Bookings must be emailed to info@sailinginparadise.com.au
- Online Reservations system - Rezdy
- We require all bookings to be reconfirmed at least 14 days prior to upon which we will ask guests to complete a customer details form as per below via email

CUSTOMER DETAILS - Please provide at time of booking

- Best contact person, phone number and email address for on the day
- Number of guests
- Number of children & ages (if any)
- Guest dietary requirements (if any)
- Any severe medical conditions, mobility requirements or other disabilities we need to be aware of

PAYMENT

- Upon confirmation of your booking an invoice will be raised and full payment will be due within 14 days.
- Invoices are payable via direct debit to the below bank account or via credit card. All credit card payments incur a surcharge of 1.5%



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BANKING DETAILS

EFT payments can be made to:

Adventures in Paradise t/as Sailing In Paradise
BSB: 014679
Account: 294288862
International Swift Code (if required): ANZBAU3M

You **must** include the booking reference and a remittance advice sent via email to info@sailinginparadise.com.au

STANDARD RATE VALIDITY & CANCELLATION

Standard rates are valid:

Every Monday to Thursday from 01 Apr 2025 to 05 Dec 2025 and 12 Jan 2026 to 31 Mar 2026*.

*Standard rates exclude weekends, Christmas Season and public holidays which are listed in the Peak Dates below.

Cancellation Policy for Standard Rate Periods

- Cancellations 30+ days in advance prior to the charter date – full refund will be provided
- Cancellations within 30 days of the charter date – will incur 100% cancellation fee

PEAK RATE VALIDITY & CANCELLATION

Peak Rates are valid:

- Weekend Rates include every Friday, Saturday and Sunday from 01 Apr 2025 to 31 Mar 2026.
- Christmas Season from 06 Dec 2025 to 11 Jan 2026 inclusive.
- Public Holidays: 18 - 21 Apr 2025, 25 Apr 2025, 5 May 2025, 6 Oct 2025, 24 Dec 2025, 26 Dec 2025, 1 Jan 2026, 26 Jan 2026

Cancellation Policy for Peak Rate Periods

- Cancellations 90+ days in advance prior to the charter date – full refund will be provided
- Cancellations within 90 days of the charter date – will incur 100% cancellation fee

BLACKOUT DATES

- Christmas Day 25 Dec 2025 & New Years Eve 31 Dec 2025

WEATHER

- If Sailing in Paradise cancel the charter due to adverse or extreme weather events a full refund of the charter will be provided or a reschedule if possible. Guests should assume the charter will proceed unless contacted by Sailing in Paradise directly on the day of the charter and the agent will be required to provide the guests direct contact number for this purpose.
- If guests choose to cancel their charter then the standard cancellation policy will apply.

ACCESSIBILITY

Unfortunately our operation and vessels are not wheelchair friendly. All other accessibility requirements are reviewed on a case by case basis at time of booking.



SAILING IN PARADISE

CHILD POLICY

We welcome children of all ages on board our vessels. Any minor should be under the care of a sober, responsible parent or guardian at all times. Unfortunately our crew are unable to take responsibility for care of children.

Children must be included in the group numbers towards the vessel capacity.

Signature : M. Everett
Name: Madison Everett
Title Charter Bookings Manager
Date: 18 Jun 2024
Company Adventures in Paradise Pty Ltd
Phone +61438 915 222
Email info@sailinginparadise.com.au

Signature : _____
Name: _____
Title _____
Date _____
Company _____
Phone _____
Email: _____



Private Yacht Charter – Morning Sail and SUP

Start your day off right! Step aboard your own private fully crewed sailing catamaran for a cruise on the Gold Coast Broadwater. See the sights of the Gold Coast as you leave the city behind and take the short sail past Seaworld and The Spit towards Wavebreak Island. Keep your eyes peeled as we may see dolphins, pelicans or other marine wildlife. On arrival at your island destination, you are welcome to take a swim or try Stand Up Paddleboarding, a popular activity for Gold Coast locals. Indulge in an Aussie style brunch picnic and tropical fresh juices.

This package is based exclusively on our 11.6m deluxe catamaran 'Oceans'.

Duration: 2.5 hours

Departure Time: 9am (may vary seasonally)

Meeting Time: 20 mins prior to your schedule departure time, for boarding 10 mins prior to departure

Meeting Location: Marina Mirage, 74 Seaworld Drive, Main Beach. Please click [here](#) for a Map to find our vessels

Morning Sail & SUP Package	Standard Rack Rate	Standard Nett - 25%	Peak Rack rate	Peak Nett - 25%
Inclusive up to 6 guests	\$1,575	\$1,181.25	\$2,700	\$2,025.00
Extra Person Cost (per person, max 20 extra guests)	\$50	\$37.50	\$50	\$37.50

**Package is valid for up to 6 people. An additional per person surcharge must be added for groups of 7+ guests, up to a maximum of 20 extra people. Larger groups can be accommodated on request, please enquire for custom pricing.*

Inclusions

1. Skipper and crew
2. Exclusive use of the vessel (2.5 hours)
3. Locals inside information on the area
4. Australian brunch feast of lamingtons, tropical fruits, scones and gourmet savory treats plus tropical fresh juices.
5. Digital photo memories of your cruise
6. Island stop with stand up paddle boarding or you may prefer to swim or take a walk on the beach

Optional Extras for Sail & SUP Package	Rack Rate	Nett - 25%
Local Vineyard Sparkling Wine Bottle	\$70	\$52.50
Moet Bottle	\$100	\$75.00
Boutique Beers (4 pack)	\$40	\$30.00

**Most dietary requirements can be accommodated on a request basis and must be advised to Sailing in Paradise at time of booking. Items on the menu may be required to be substituted.*



SAILING IN PARADISE

Private Yacht Charter – The Ultimate Gold Coast Boating Experience

The Gold Coast Broadwater is a local's hidden gem and with our ultimate GC Boat Day you will have the chance to experience the Gold Coast waterways like a local. Departing at Main Beach your own private sailing catamaran and crew will be ready to board you for an afternoon of fun and exploration, it is just like owning your own boat. Crack open a cold Aussie beer or indulge in some local wines while you laze back on the front trampolines and watch the sights of the Gold Coast sail by. Your boat is equipped for beach landings and also has a rear swim ladder if you fancy a dip! Join a game of beach cricket with the crew while your chef prepares your Gourmet Australian BBQ. After lunch you can choose to relax on the beach and swim or take a sail north alongside South Stradbroke Island and the millionaires mansions of Sovereign Islands. The choice is yours on this private charter experience!

This package is based exclusively on our 11.6m deluxe catamaran 'Oceans'.

Duration: 4 hours

Departure Time: 12.45pm (may vary seasonally)

Meeting Time: 20 mins prior to your schedule departure time, for boarding 10 mins prior to departure

Meeting Location: Marina Mirage, 74 Seaworld Drive, Main Beach. Please click [here](#) for a Map to find our vessels

Inclusions

1. Skipper and crew
2. Exclusive use of the vessel (4 hours)
3. Locals inside information on the area
4. Gourmet Australian BBQ of fresh prawns, mango and lime chicken, bush spiced steak and Australian salads. Tropical fruit platter and mini pavlovas. How Aussie is that?
5. A selection of locally sourced Queensland boutique beers and wines, non-alcoholic beverages
6. Digital photo memories of your cruise
7. Island stop with beach cricket (if you wish), SUPs and splash mat, other activities available on request.

Ultimate Gold Coast Boating Experience	Standard Rack Rate	Standard Nett - 25%	Peak Rack rate	Peak Nett - 25%
Inclusive up to 6 guests	\$3,015	\$2,261.25	\$4,850	\$3,637.50
Extra Guest Cost 18+ (per person, max 20 extra guests)	\$175.00	\$131.25	\$175	\$131.25
Extra Guest Cost 6-17 yrs (per person)	\$70	\$52.50	\$70.00	\$52.50
Extra Guest Cost 5 yrs & under (per person)	\$35	\$26.25	\$35.00	\$26.25

**Package is valid for up to 6 people. An additional per person surcharge must be added for groups of 7+ guests, up to a maximum of 20 extra people. Larger groups can be accommodated on request, please enquire for custom pricing.*

**Most dietary requirements can be accommodated on a request basis and must be advised to Sailing in Paradise at time of booking. Items on the menu may be required to be substituted.*



Private Yacht Charter – Gourmet sunset and city lights experience

The perfect end to your day. This gourmet experience on the water is a unique Gold Coast experience for those looking to experience the region from an entirely different perspective. Step aboard your private, crewed yacht for a breathtaking sail on the calm waters of the Gold Coast Broadwater. Relax on the front deck or luxurious interior cabin while you watch the sun set majestically over the mountains. Food lovers will be delighted with the platter of locally sourced gourmet delights. The focus is on fresh, local ingredients which are complimented by the onboard beverage service featuring premium local sparkling wine and beers. As we return to the marina you will be treated to the final breathtaking view of the Gold Coast City lights after dark...just spectacular!

This package is based exclusively on our 11.6m deluxe catamaran 'Oceans'.

Duration: 2 hours

Departure Time: 1 hour prior to sunset (departure times vary seasonally from 4pm-6pm)

Meeting Time: 20 mins prior to your schedule departure time, for boarding 10 mins prior to departure

Meeting Location: Marina Mirage, 74 Seaworld Drive, Main Beach. Please click [here](#) for a Map to find our vessels

Inclusions

1. Skipper and crew
2. Exclusive use of the vessel (2 hours)
3. Locals inside information on the area
4. Australian gourmet charcuterie board with a selection of gourmet locally produced ingredients with a focus on quality regional produce including Seafood, Antipasto, gourmet cheeses, dips, breads, seasonal fruit and nuts.
5. Sparkling wine sourced from South East Queensland vineyards and boutique beers brewed right here on the Gold Coast included throughout the charter. Sparkling waters are also available.
6. Digital photo memories of your cruise

Gourmet Sunset & City Lights Experience	Standard Rack Rate	Standard Nett - 25%	Peak Rack rate	Peak Nett - 25%
Inclusive up to 6 guests	\$1,650	\$1,237.50	\$2,930	\$2,197.50
Extra Person Cost (per person, max 20 extra guests)	\$100	\$75.00	\$100	\$75.00
Extra Person Cost 17 & under (per person)	\$50	\$37.50	\$50	\$37.50

**Package is valid for up to 6 people. An additional per person surcharge must be added for groups of 7+ guests, up to a maximum of 20 extra people. Larger groups can be accommodated on request, please enquire for custom pricing.*

**Most dietary requirements can be accommodated on a request basis and must be advised to Sailing in Paradise at time of booking. Items on the menu may be required to be substituted.*

**Customized catering and/or beverages may be able to be accommodated on request. Please enquire at time of booking.*