

Contract Rates, Valid 01 April 2026 – 31 March 2027 Inclusive

As travel demand continues to strengthen, we extend our warmest greetings to you and your guests staying at our hotels across the globe.

We are pleased to share our contracted rates for the 2026/2027 period, which reflect prevailing market conditions and current business trends. We truly value your continued support and look forward to building on our strong partnership in the year ahead.

Attached are the rates valid through to **31 March 2027** for our hotels in **Australia** and **New Zealand**, including details on:

- FIT Rates
- Meal Prices
- Special Event Rates – net and non-commissionable
- Special Event Calendar – please note these may be subject to net or surcharged rates, which are subject to change. We will keep you informed of any updates, through the year

For further details on rates, special events, applicable surcharges, and bedding configurations, please refer to the terms and conditions outlined at the end of the contract.

We request you to review the contract and return a signed copy within **30 days** of issue to confirm your acceptance.

Looking ahead, we're excited to continue working with you and to share updates on our new and upcoming hotel openings throughout the year. As our network grows, we remain committed to offering exceptional service and memorable stays for your clients.

Thank you again for your partnership. We are confident that the coming year will bring mutual growth and success, and we look forward to working closely together.

Should you have any questions or need further information, please don't hesitate to reach out.

Warm regards,
Nicholson Wu
Sales Manager

Contents

Contract Rates, Valid 01 April 2026 – 31 March 2027 Inclusive	1
Travelodge Hotel Hurstville.....	3
Travelodge Hotel Sydney Airport	4
Vibe Hotel Sydney	5
Rendezvous Hotel Melbourne	6
Travelodge Hotel Melbourne Docklands	7
Vibe Hotel Melbourne	8
Vibe Hotel Melbourne Docklands.....	9
Quincy Hotel Melbourne	10
Travelodge Hotel Hobart	11
Vibe Hotel Hobart	12
Rendezvous Hotel Perth Scarborough	13
New Zealand	14
Adina Apartment Hotel Auckland Britomart.....	14
Rendezvous Heritage Hotel Queenstown	15
Rates.....	17
Special Events	17
Additional Charges.....	17
Bedding Configuration.....	17

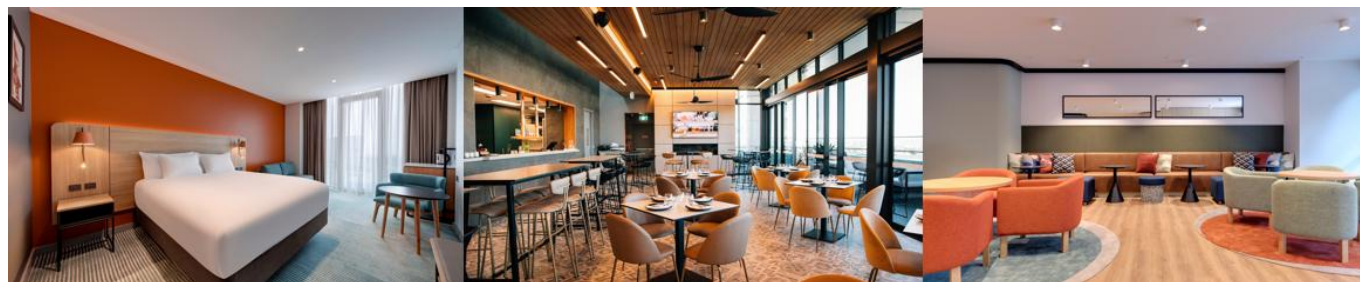
Travelodge Hotel Hurstville

6-8 Cross Street, Hurstville NSW 2220

Ph: 02 9171 2500

hurstville@travelodge.com.au

Just 22 kilometres from the Sydney CBD and 7 kilometres from Sydney Airport, a stay in Hurstville allows you to take a step back from the bustle of the city without missing out on great shopping, dining, events, and opportunities to get out into nature.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates	Room Type	No. of Guests	Nett rates		
Low Season	01 Apr 26 - 30 Sep 26			Low Season BBT rate for 2 people	High Season Room only	Special Events
High Season	01 Oct 26 - 31 Mar 27					
		Guest Room	2	\$194.00	*\$161.00	\$535.00

*Please contact your Account Manager for BBT rates over high season

Additional Charges

Breakfast Buffet	Porterage	Parking
\$30.00 per person, per day	\$10.00 per person, round trip	\$20.00 per car, per day (offsite)

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway or Sofa Bed
Guest Room – 1xKing or 1xQueen or 2xSingles	59	2	N/A
Guest Room – 1xKing or 2xSingles	20	3	Sofa bed

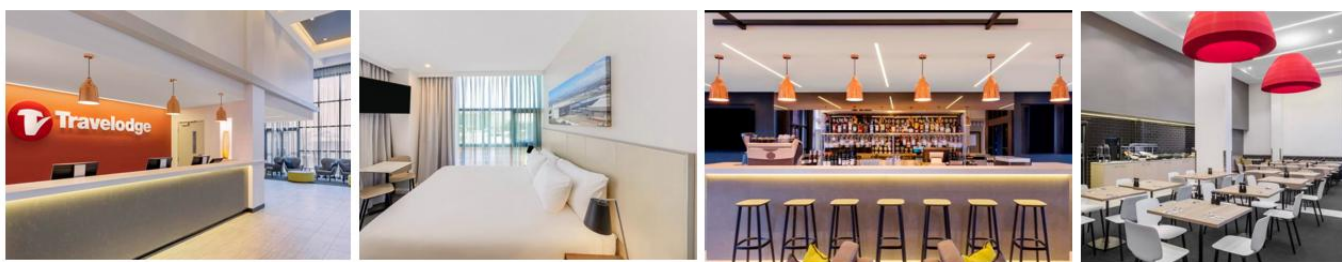
Travelodge Hotel Sydney Airport

289 King Street, Mascot NSW 2022

Ph: (61) 2 8313 6000

sydneyairport@travelodge.com.au

Located just 500 metres from the airport entrance, Travelodge Hotel Sydney Airport delivers more of what guests want, open spaces to lounge and fresh contemporary décor, complimented by hearty breakfast, comfortable beds, and free Wi-Fi for guests.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates	Room Type	No. of Guests	Nett rates		
Low	1 Apr 26 - 30 Sep 26	Guest Room	2	Low Season	High Season	Special Events
High	1 Oct 26 - 31 Mar 27			\$159.00	\$185.00	\$569.00

Note: All season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Breakfast Buffet	Porterage	Parking
\$28.00 per person, per day	\$10.00 per person, round trip	\$30.00 per car, per day (offsite)
Dinner	2 Courses	From \$55.00 per person
	3 Courses	From \$65.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Guest Room – 1xKing or 1xQueen or 2xSingles	209	2

Vibe Hotel Sydney

111 Goulburn Street, Sydney NSW 2000

Ph: (61) 2 8272 3300

sydney@vibehotels.com.au

Positioned to explore Sydney's fringe suburbs such as Surry Hills or discover Chinatown and the downtown entertainment precinct offering live theatre and music all year round.



Contracted Rates

Valid 01 April 2026 – 30 September 2026

Seasonality

Seasons	Dates
All year	1 Apr 26 - 30 Sep 26

Room Type	No. of Guests	Nett rates	
		All year	Special Events
Guest Room	2	\$262.00	\$594.00
Extra Person Charge	1	\$60.00	

Note: Rates are room and breakfast inclusive for 2 pax.

Additional Charges

Breakfast Buffet	Porterage	Parking
\$29.00 per person, per day	\$10.00 per person, round trip	\$39.00 per car, per day (one entry/one exit, offsite)
Dinner	2 Courses	From \$86.00 per person
	3 Courses	From \$98.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway or Sofa Bed
Guest Room – 1xQueen or 2xSingles	155	3	Rollaway

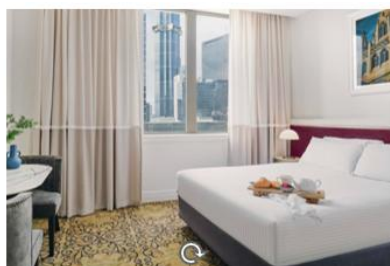
Rendezvous Hotel Melbourne

328 Flinders Street, VIC 3000

Ph: (61) 3 9250 188

reservations.melbourne@rendezvoushotels.com

One of Australia's grand hotels located in the very heart of the CBD. Originally built in 1913 as the Commercial Travellers Club, this grand heritage-listed hotel has been recently refurbished and restored to retain the feel of the classical 1900's, whilst providing the technology and facilities of today.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 24 Sep 26
High	25 Sep 26 - 31 Mar 27

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Commerce Room	2	\$180.00	\$200.00	\$696.00
Extra Person Charge	1	\$70.00		

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Breakfast Buffet	Porterage	Parking
\$27.00 per person, per day	\$10.00 per person, round trip	\$25.00 per car, per day (one entry/one exit, offsite)
Dinner	2 Courses	From \$75.00 per person
	3 Courses	From \$95.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway
Commerce Room – 1xQueen	77	2	N/A

Travelodge Hotel Melbourne Docklands

66 Aurora Lane, Melbourne VIC 3008

Ph: (61) 3 8615 1000

docklands@travelodge.com.au

Travelodge Hotel Melbourne Docklands is the perfect base for exploring or doing business in Melbourne. Centrally located, the hotel is just five minutes' walk from Melbourne's CBD, and adjacent to Southern Cross Station.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 24 Sep 26
High	25 Sep 26 - 31 Mar 27

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Guest Room	2	\$146.00	\$168.00	\$390.00
Extra Person Charge	1	\$50.00		

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Buffet Breakfast*	Porterage	Parking
\$25.00 per person, per day Child: 0-11 years is free of charge 12+ is charge as an adult	\$10.00 per person, round trip	\$35.00 per car, per day (offsite)

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway or Sofa Bed
Guest Room – 1xKing or 1xTwin	77	3	Sofa bed
Guest Room – 1xTwin	54	3	Sofa bed
Guest Room – 1xKing	137	3	Sofa bed

Vibe Hotel Melbourne

1 Queen Street, Melbourne VIC 3000

Ph: (61) 3 9958 9100

vibemelbourne@vibehotels.com.au

Vibe Hotel Melbourne located in the corner of Queen and Flinders Streets. The original two-storey building on the Queen Street site was built in 1873 in the Renaissance Revival architectural style and was called the Cobden Building, first serving as offices for the maritime trade.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 24 Sep 26
High	25 Sep 26 - 31 Mar 27

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Urban Room	2	\$196.00	\$236.00	\$424.00

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Breakfast Buffet	Porterage	Parking
\$25.00 per person, per day	\$10.00 per person, round trip	\$35.00 per 24 hours
Dinner*	2 Courses	From \$65.00 per person
	3 Courses	From \$75.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Urban Room – 1xKing or 2xSingles or 1xQueen	67	2

Vibe Hotel Melbourne Docklands

443 Docklands Dr, Docklands VIC 3008

Ph: (61) 3 8578 0000

docklands@vibehotels.com.au

Vibe Hotel Docklands is walking distance from Marvel Stadium, shopping, dining, and entertainment. Our accommodation rooms offer floor-to-ceiling windows and views of the Yarra River and the city of Melbourne.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 24 Sep 26
High	25 Sep 26 - 31 Mar 27

Room Type	No. of Guests	Nett Rates		
		Low Season	High Season	Special Events
Guest Room (Single/Double/Twin)	2	\$180.00	\$205.00	\$500.00
Extra Person Charge	1	\$60.00		

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Breakfast Buffet	Porterage	Parking
\$29.00 per person, per day	\$18.00 per person, round trip	\$35.00 per car, per 24 hour (one entry/one exit, offsite)

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Guest Room - Single/Double/Twin	68	3
Guest Room - Triple/Quad	28	4

Quincy Hotel Melbourne

509 Flinders Ln, Melbourne VIC 3000

Ph: 03 9492 7400

stay@quincymelbourne.com

Quincy Hotel Melbourne brings the zing of Southeast Asia to Australia in a boutique experience that's unabashedly bold. Find yourself in the lively heart of Melbourne surrounded by artful design and spirited team who know the ins and outs of the city. Infused with Southeast Asian influences, our three dining experiences offer a fresh palate cleanser from zesty signature cocktails to flavourful dishes.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates	Room Type	No. of Guests	Nett rates		
				Low Season	High Season	Special Events
Low	1 Apr 26 - 24 Sep 26	Quincy Room	2	\$190.00	\$220.00	\$586.00
High	25 Sep 26 - 31 Mar 27					

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Breakfast Buffet	Porterage	Parking
\$35.00 per person, per day	\$10.00 per person, round trip	\$35.00 per car, per 24 hour (one entry/one exit, offsite)

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Quincy Room – Queen/King/Twin	121	2

Travelodge Hotel Hobart

167 Macquarie Street, Hobart TAS 7000

Ph: (61) 3 6220 7100

hobart@travelodge.com.au

Travelodge Hotel Hobart offers great value in the heart of Hobart. A short walk leads to charming dining and shopping spots such as Battery Point, Salamanca Markets, Constitution Dock and the waterfront



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 30 Sep 26
High	1 Oct 26 - 31 Mar 27

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Compact Room	2	\$115.00	\$145.00	\$379.00
Guest Room	2	\$135.00	\$165.00	\$399.00

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Buffet Breakfast	Porterage	Parking
\$21.00 per person, per day	\$10.00 per person, round trip	\$25.00 per car, per night

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Compact Room – 1x Queen	20	2
Compact Room – 1x Twin	4	2
Guest Room – 1xQueen	27	2
Guest Room – Zipper (Q/T)	15	2

Vibe Hotel Hobart

36 Argyle St, Hobart TAS 7000

Ph: (61) 3 6240 5600

reservations.hobart@vibehotels.com.au

Hobart's historic waterfront is the spot locals flock to sit in the sun, enjoy fish and chips and soak in the water views. Rows of Georgian warehouses give the waterfront (and nearby Salamanca Place with its fabulous markets) an otherworldly feel, whilst fishing punts offer picture perfect moments.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 30 Sep 26
High	1 Oct 26 - 31 Mar 27

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Guest Room	2	\$190.00	\$233.00	\$467.00

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Plated Breakfast	Porterage	Parking
\$28.00 per day, per person	\$10.00 per person, round trip	\$35.00 per car, per 24 hours (offsite)
Dinner	2 Courses	From \$84.00 per person
	3 Courses	From \$97.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy
Guest Room – 1xKing or 2xSingles	59	2

Rendezvous Hotel Perth Scarborough

The Esplanade, Scarborough WA 6019

Ph: (61) 8 9245 1000

scarborough@rendezvoushotels.com

Rendezvous Hotel Perth, Scarborough offers panoramic views over the Indian Ocean and is conveniently located just 15 minutes from the Perth CBD. The hotel features 24 versatile event spaces and is perfect for conferences, weddings, and events.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
High	01 Apr 2026 - 30 Apr 2026
Low	01 May 2026 - 30 Sep 2026
High	01 Oct 2026 - 31 Mar 2027

Room Type	No. of Guests	Nett rates		
		Low Season	High Season	Special Events
Coastal Classic Room	2	\$192.00	\$244.00	\$439.00
Extra Person Charge	1	\$70.00		

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

A'la Carte IRD Breakfast	Porterage	Parking
\$36.00 per person, per day	\$10.00 per person, round trip	\$25.00 per car, per night
Dinner	2 Courses	From \$75.00 per person
	3 Courses	From \$85.00 per person

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway or Sofa Bed
Coastal Classic Room – 1xKing/Twin	56	3	Rollaway
Coastal Classic Room – 2xQueens	35	4	NA

New Zealand

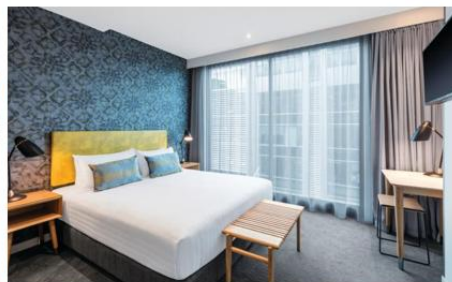
Adina Apartment Hotel Auckland Britomart

2 Tapora Street, Auckland, New Zealand 1010

Ph: (64) 9 393 8200

britomart@adinahotels.co.nz

Located just a stone's throw away from the serene waterfront in the Quay Park precinct, Adina Apartment Hotel Auckland Britomart is in prime position for leisure guests. Explore Britomart's best designer boutiques, dine at one of the many cafes or restaurants nearby or browse High Street's cosy cobbled alleyways.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Low	1 Apr 26 - 30 Sep 26
High	1 Oct 26 - 31 Mar 27

Room Type	No. of Guests	Nett Rates	
		Low Season	High Season
Apartment			
Studio Room	2	\$199.00	\$265.00
One Bedroom Apartment	2	\$255.00	\$332.00
Premier Apartment			
Premier Studio	2	\$224.00	\$286.00
Extra Person	1	\$80.00	

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Breakfast	Porterage	Parking
Adult Full Buffet - \$30 .00 Kids - \$15.00 (2yrs-11yrs)	\$10.00 per person, round trip	\$50.00 per car, per day

Bedding Configuration

Room Type / Bedding Configuration	No of Rooms	Maximum Occupancy	Rollaway/Sofa Bed
Guest Studio – 1xKing/1xQueen/2xSingles	44	2	N/A
One Bedroom Apartment – 1xKing	66	3	Rollaway bed
Premier Studio – 1xQueen	29	2	N/A

Rendezvous Heritage Hotel Queenstown

91 Fernhill Road, Queenstown, New Zealand 9300

Ph: (64) 3 450 1500

reservations.queenstown@rendezvoushotels.co.nz

Overlooking Lake Wakatipu and the Remarkable Mountain range, this upscale alpine hotel is 18 km from the Coronet Peak Ski Area and 9 km from Queenstown Airport. Featuring balconies with lake or mountain views, the chic rooms offer flat-screens, free Wi-Fi, and tea and coffeemaking facilities. Studios and 2-bedroom suites include kitchenettes, washer/dryers and/or living areas.



Contracted Rates

Valid 01 April 2026 – 31 March 2027

Seasonality

Seasons	Dates
Shoulder	01 Apr 26 – 30 Apr 26
Low	01 May 26 – 30 Jun 26
High	01 Jul 26 – 31 Aug 26
Shoulder	01 Sep 26 - 31 Oct 26
High	01 Nov 26 – 23 Dec 26
Peak	24 Dec 26 – 02 Jan 27
High	03 Jan 27 - 31 Mar 27

Room Type	No. of Guests	Nett Rates			
		Low Season	Shoulder Season	High Season	Peak Season
Deluxe & Deluxe Alpine View Room	2	\$311.00	\$335.00	\$369.00	\$539.00
Deluxe Family Room	2	\$337.00	\$370.00	\$400.00	\$570.00
Studio Apartment	2	\$372.00	\$406.00	\$456.00	\$622.00
Studio Apartment Lake View	2	\$452.00	\$488.00	\$523.00	\$695.00
Extra Person Charge	1	\$70.00			

Note: High and low season nett rates are room and breakfast inclusive rates for 2 pax.

Additional Charges

Meal	Porterage	Parking
Breakfast Buffet - \$34.00/person/day	\$10.00 per person, round trip	\$15.00 per car, per night
Lunch - \$65.00 per person/day		
Dinner - \$85.00 per person/day		

Bedding Configuration

Room Type	No of Rooms	Maximum Occupancy	Sofa Bed/Rollway
Deluxe Room	31	2	No
Deluxe Alpine View Room	40	2	No
Deluxe Family Room	35	4	No
Studio Apartment	17	3	Yes
Studio Apartment Lake View	16	3	Yes

Terms & Conditions

Rates

1. All rates and conditions within this agreement apply only for bookings of up to a maximum of nine (9) rooms. Tour series and ad-hoc group business over ten (10) rooms are subject to individual rate negotiations and terms.
2. Rates are based on per room per night for a single/double/twin occupancy room unless otherwise stipulated in the contract.
3. All rates are quoted in local currency, nett and non-commissionable.
4. All rates and services quoted in this agreement are inclusive of local taxes in Australia. The hotel has the right to adjust the rates stated in the contract in the event of any alteration to the Federal, State or Local Government taxes relating to service charges, rooms tax or taxes on any products and/or services offered by the hotel.
5. Rates are subject to availability of rooms allocated to this rate level. These rates do not guarantee last room availability. Allotments are held until release dates as agreed upon.
6. Extra person charge as per above, on applicable room types, and is inclusive of both rollaway and sofa bedding.
7. Surcharge applies for all credit card payment made for both individual and group bookings. TFE will on-charge any credit card fee associated with the transaction that it is charged as merchant ('Merchant Fee') except where it is only legally permitted to on-charge a portion of the Merchant Fee, in which case the surcharge will be that portion of the Merchant Fee.

Special Events

Please refer to the attached Special Events link in here for [AUS](#) and [NZ](#) for latest events.

1. A special event rate applies to all room types for any bookings, including from allotment, over the above inclusive dates. Event dates have been listed as accurately as possible; however, dates may be subject to change, please refer to the attached terms and conditions.
2. Special Events that attract rack rates are quoted nett of commission and inclusive of GST.
3. *TBC denotes dates which are yet to be confirmed.
4. Special events block out dates are inclusive and nett special events rates will apply.
5. Minimum night stay restriction applies over certain special event dates.
6. Contracted rates apply outside of special event block out dates.
7. Complimentary rooms are not available over peak event periods.
8. For bookings that fall over a special event and include nights outside the specified dates, minimum stay restrictions and special event rates will apply on the inclusive dates listed as special events.
 - a. E.g., New Year's Eve has nett special event rates and min 02 nights applicable on 30th Dec to – 01st Jan inclusive and the stay is from 29th to 31st Dec, then 29th Dec will be at the contracted rate, while 30th Dec will be at nett special event rates. Alternatively, if the booking is for 03 nights from 30th Dec to 2nd Jan, all 03 nights will be at nett special event rates. Both examples satisfy the minimum 2-night restriction.

Additional Charges

1. All rates are quoted in local currency. Rates are nett and non-commissionable.
2. Rooms are serviced daily.
3. Children's breakfast is charged at 50% of the adult rate.
4. Porterage is available from 6am to 8pm, daily. Should porterage be outside of these hours, a different rate will apply (please contact the hotel), round trip will apply, applicable for ten (10) rooms or more.
*Subject to change.

Bedding Configuration

1. Maximum occupancy reflects the number of people allowed in the room, using existing bedding, sofa beds and rollaway.

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2. Children below 12 years of age sharing a room with an adult using existing bedding excluding rollaway/sofa bed/pull out bed, will be accommodated free of charge. A child 12 years and over is considered an adult, and the relevant extra person charge applies.