



Federal Group

Federal Group

The Henry Jones Art Hotel

1 Apr 2026 - 31 Mar 2027

Standard Room	2
Deluxe Spa	3
Standard Harbour	4
Deluxe Spa Harbour	5
Oriental Suite	6
Henry Jones Suite	7
Peacock Terrace Suite	8
Special Offers, Extras, Notes, Policies, etc.	9

Standard Room

Off-Peak/Low Season		1 APR 2026 - 30 SEP 2026	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	380.00	285.00
Double, Twin	2	380.00	285.00
Extra Adult, Extra Child	n/a	0	93.00
Peak/High Season		1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	480.00	360.00
Double, Twin	2	480.00	360.00
Extra Adult, Extra Child	n/a	0	93.00
Premium		27 DEC 2026 - 2 JAN 2027	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	580.00	435.00
Double, Twin	2	580.00	435.00
Extra Adult, Extra Child	n/a	0	93.00

Allocation On Request
Bedding Configuration - Configuration 1 - 1 X King - OR - - Configuration 2 - 1 X Single - 1 X Single
Room Occupancy Max Adults: 2 Max Adults & Children: 3
Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027
Special Offers 🍴 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)

 Deluxe Spa

Off-Peak/Low Season				1 APR 2026 - 30 SEP 2026		Allocation
BED & BREAKFAST				ADULTS	RETAIL RATE	On Request
COMMISSION: 25%						Bedding Configuration - Configuration 1 - 1 X King - OR - - Configuration 2 - 1 X Single - 1 X Single
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	410.00	307.50			
Double, Twin	2	410.00	307.50			
Extra Adult, Extra Child	n/a	0	93.00			
Peak/High Season				1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027		Room Occupancy
BED & BREAKFAST				ADULTS	RETAIL RATE	Max Adults: 2 Max Adults & Children: 3
COMMISSION: 25%						Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	510.00	382.50			
Double, Twin	2	510.00	382.50			
Extra Adult, Extra Child	n/a	0	93.00			
Premium				27 DEC 2026 - 2 JAN 2027		Special Offers
BED & BREAKFAST				ADULTS	RETAIL RATE	 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)
COMMISSION: 25%						
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	610.00	457.50			
Double, Twin	2	610.00	457.50			
Extra Adult, Extra Child	n/a	0	93.00			

Standard Harbour

Off-Peak/Low Season				1 APR 2026 - 30 SEP 2026		Allocation
BED & BREAKFAST				ADULTS	RETAIL RATE	On Request
COMMISSION: 25%						Bedding Configuration - Configuration 1 - 1 X King - OR - - Configuration 2 - 1 X Single - 1 X Single
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	410.00	307.50			
Double, Twin	2	410.00	307.50			
Extra Adult, Extra Child	n/a	0	93.00			
Peak/High Season				1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027		Room Occupancy
BED & BREAKFAST				ADULTS	RETAIL RATE	Max Adults: 2 Max Adults & Children: 3
COMMISSION: 25%						Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	510.00	382.50			
Double, Twin	2	510.00	382.50			
Extra Adult, Extra Child	n/a	0	93.00			
Premium				27 DEC 2026 - 2 JAN 2027		Special Offers
BED & BREAKFAST				ADULTS	RETAIL RATE	 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)
COMMISSION: 25%						
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	610.00	457.50			
Double, Twin	2	610.00	457.50			
Extra Adult, Extra Child	n/a	0	93.00			

Deluxe Spa Harbour

Off-Peak/Low Season				1 APR 2026 - 30 SEP 2026		Allocation
BED & BREAKFAST				ADULTS	RETAIL RATE	On Request
COMMISSION: 25%						Bedding Configuration - Configuration 1 - 1 X King - OR - - Configuration 2 - 1 X Single - 1 X Single
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	450.00	337.50			
Double, Twin	2	450.00	337.50			
Extra Adult, Extra Child	n/a	0	93.00			
Peak/High Season				1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027		Room Occupancy
BED & BREAKFAST				ADULTS	RETAIL RATE	Max Adults: 2 Max Adults & Children: 3
COMMISSION: 25%						Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	550.00	412.50			
Double, Twin	2	550.00	412.50			
Extra Adult, Extra Child	n/a	0	93.00			
Premium				27 DEC 2026 - 2 JAN 2027		Special Offers
BED & BREAKFAST				ADULTS	RETAIL RATE	 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)
COMMISSION: 25%						
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single	1	650.00	487.50			
Double, Twin	2	650.00	487.50			
Extra Adult, Extra Child	n/a	0	93.00			

Oriental Suite

Off-Peak/Low Season		1 APR 2026 - 30 SEP 2026	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	570.00	427.50
Double	2	570.00	427.50
Extra Adult, Extra Child	n/a	0	93.00
Peak/High Season		1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	670.00	502.50
Double	2	670.00	502.50
Extra Adult, Extra Child	n/a	0	93.00
Premium		27 DEC 2026 - 2 JAN 2027	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.			
Single	1	770.00	577.50
Double	2	770.00	577.50
Extra Adult, Extra Child	n/a	0	93.00

Allocation
On Request
Bedding Configuration
- 1 X King
Room Occupancy
Max Adults: 2
Max Adults & Children: 3
Blackout Days
Wooden Boat Festival
4 Feb 2027 - 7 Feb 2027
Special Offers
 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)

Henry Jones Suite

Off-Peak/Low Season		1 APR 2026 - 30 SEP 2026		Allocation On Request	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE		
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.					
Single	1	690.00	517.50		
Double	2	690.00	517.50		
Extra Adult, Extra Child	n/a	0	93.00		
Peak/High Season		1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027		Bedding Configuration - 1 X King	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE		
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.					
Single	1	790.00	592.50		
Double	2	790.00	592.50		
Extra Adult, Extra Child	n/a	0	93.00		
Premium		27 DEC 2026 - 2 JAN 2027		Room Occupancy Max Adults: 2 Max Adults & Children: 3	
BED & BREAKFAST	ADULTS	RETAIL RATE	NETT RATE		
COMMISSION: 25% RATES ARE IN AUD AND ARE INCLUSIVE OF GST.					
Single	1	890.00	667.50		
Double	2	890.00	667.50		
Extra Adult, Extra Child	n/a	0	93.00		
				Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027	
				Special Offers 🍴 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)	

Peacock Terrace Suite

Off-Peak/Low Season				1 APR 2026 - 30 SEP 2026		Allocation
BED & BREAKFAST				ADULTS	RETAIL RATE	On Request
COMMISSION: 25%					NETT RATE	
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single				1	810.00	Bedding Configuration - Configuration 1 - 2 X King - OR - - Configuration 2 - 1 X King - 2 X Single
Double, Twin				2	810.00	
Extra Adult, Extra Child				n/a	0	
Peak/High Season				1 OCT 2026 - 26 DEC 2026 3 JAN 2027 - 31 MAR 2027		Room Occupancy
BED & BREAKFAST				ADULTS	RETAIL RATE	Max Adults: 2
COMMISSION: 25%					NETT RATE	Max Adults & Children: 4
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single				1	910.00	Blackout Days Wooden Boat Festival 4 Feb 2027 - 7 Feb 2027
Double, Twin				2	910.00	
Extra Adult, Extra Child				n/a	0	
Premium				27 DEC 2026 - 2 JAN 2027		Special Offers
BED & BREAKFAST				ADULTS	RETAIL RATE	🍴 Offer 1: Stay Pay (Code: Stay 4 & Pay 3)
COMMISSION: 25%					NETT RATE	
RATES ARE IN AUD AND ARE INCLUSIVE OF GST.						
Single				1	1010.00	
Double, Twin				2	1010.00	
Extra Adult, Extra Child				n/a	0	

 Special Offers, Extras, Notes, Policies, etc.

Special Offers Offer 1: Stay Pay (Code: Stay 4 & Pay 3) SALE DATES 11 Aug 2025 - 31 Mar 2027 TRAVEL DATES 1 Apr 2026 - 30 Sep 2026 Stay 4 Pay 3, Max 1 FOC Nights Stay 4 nights & Pay 3 nights Can NOT be combined with other offers.		CHECK-IN 2:00pm CHECK-OUT 10:00am Late Check-Out Available for 50% of the Nightly Rate
Terms and Conditions 3rd PARTY DISTRIBUTION - No further distribution or on selling to 3rd parties is permitted without prior consent from Federal Group. 1.1 Brochure Where applicable the Tour Operator will feature the Hotel in its tour program and brochure(s) and will include a colour photograph of the Hotel. Sample copies of such brochure(s) must be made available to the Hotel. 1.2 Rates A) All rates are valid for the period of agreement, quoted in Australian dollars, Nett and inclusive of taxes. B) Rates quoted are ONLY applicable for FIT packages and ad hoc tour group business up to five (5) rooms C) All room reservations are subject to availability and confirmation by the Hotel. All rates are applicable only for reservations made directly with the Hotel D) Rates are actively revenue managed and operate on a hybrid model. When the static rates in this document are closed/unavailable, a dynamic nett rate will be offered to be then marked up at same margin as with the static rates. 1.3 Taxes/Service Charges All rates are inclusive of Goods and Services Tax. The Hotel reserves the right to adjust the rates stated in this contract in the event of any alteration to Federal, State or Local Government taxes relating to service charges, rooms tax or bed tax or taxes on any products and/or services offered by the Hotel. 1.4 Groups A) A group is defined as five (5) or more fully paid rooms. The enclosed contract rates are applicable to FIT Reservations ONLY B) Group rate and reservation is subject to availability and confirmation by the Hotel. 1.5 Credit Arrangement Subject to the approval by Federal Group Accounts Receivable of a submitted credit application, the Hotel may extend a 30 day credit term to the Tour Operator. Federal Group Accounts Receivable has the right to use its absolute discretion to approve or reject an application for credit submitted. This line of credit will enable the Tour Operator to reserve rooms without the necessity of pre-payment. However, this credit policy does not affect the Hotel's deposit and cancellation terms of this agreement. Should the Tour Operator fail to effect payment of any outstanding charges within 30 day credit period, the Hotel will be free to withdraw the credit facility. The Hotel also reserves the right to refuse any new bookings on the credit basis until all outstanding accounts are settled. A credit card is required at time of making a reservation if no account is held.		Contact Information 25 Hunter Street Hobart, Tasmania 7000 Australia  www.thehenryjones.com General  061 3 6210 7700  Nathan McMeekin  nmcmeekin@federalgroup.com.au  03 6225 7070 Billing  Accounts Payable Tourism  ar@federalgroup.com.au  061 3 6210 7700 Reservation  Reservations Manager  wholesale@thehenryjones.com  061 3 6210 7700 Sales  Nathan McMeekin  nmcmeekin@federalgroup.com.au  03 6225 7070
Billing Terms Pre-payment Details		
Billing Information ANZ Banking Group - Hobart HENRY JONES ART Account Number: 017324 Routing Number: 837970367 Iban Swift Code: ANZBAU3M		
Insurance Expiration June 2026		

1.6 Invoice Arrangement

Upon departure of each client or group booked by the Tour Operator, the Hotel will submit to the Tour Operator an invoice, detailing the charges incurred as specified on the Tour Operator's booking voucher. In view of the confidentiality of the Hotel's contract rates the Tour Operator agrees to accept the Hotel's invoice without acknowledgments of the client or group.

1.7 Pre-Payment

Unless the Hotel has approved prior credit, full pre-payment is required for each room reserved 48 hours prior to arrival. Rooms not guaranteed by full prepayment may be subject to cancellation by the Hotel. It is requirement to then send an email to ar@federalgroup.com.au, attention to Accounts Receivable, containing a copy of the deposit slip/remittance advice once the funds have been placed in our account.

1.8 Late Departures

Later departures are subject to availability, at 50% of the daily contract rate. After 2.00 pm the full rate will apply. Day room requirements should be requested at the time of reservation.

1.9 Credit Card Payments

Please note a non-refundable credit card surcharge may be applied. Credit card surcharges will range between 0.1% – 3.6% dependent upon the card and property it is being used at.

2.0 Change of Ownership or Management

The Tour Operator should inform the Hotel on any change of Management or Ownership at least thirty (30) days prior to effective date.

2.1 Confidentiality

All information contained in this agreement is private and confidential and may not be disclosed to third parties for whatsoever reason or purpose. Should the contract rates contained in this agreement be sold direct to client or through the Internet and not through authorised travel companies, the contract herein will be voided.

2.2 Contract Validity

If the contract is not duly signed and received within 30 days of issue, or formally executed via the TourConnect system, then it will be deemed null and void.

2.3 Acceptance

Contained in this contract and any attachments are detailed commitments and arrangements to be provided for your booking. To enable us to provide maximum service, you should indicate any requirements beyond the level of these commitments upon return of the signed copy of this agreement to the Hotel. Client obligations pertinent to deposits and cancellation terms are embodied in this agreement.

2.4 Contract Termination

Both parties reserve the right to terminate this agreement due to the lack of materialisation of room nights, non-payments or with other reasonable cause, by giving 60 days' notice. Any bookings or quotes current at time of termination will be honoured.

PUBLIC HOLIDAY SURCHARGE

Please note a 15% surcharge will apply to food and beverage on a public holiday

Cancellation Policy

Cancel at least: 48 hours prior to the date of travel to avoid any cancellation fees

Cancel at least: 48 hours prior to the date of travel to avoid any cancellation fees. If the booking is cancelled less than 48 Hours prior to travel, or is a no-show an amount equivalent to the first nights accommodation will be charged as a cancellation fee. Cancellation policies may change for different seasons or at the discretion of Federal Group when advised in due notice. Please be aware of the conditions applicable at time of booking.

Group Policy

Acceptance of groups: The Hotel reserves the right to decline the acceptance of groups throughout the year even when there is FIT availability at property level

Please contact the hotel for group bookings of 5 or more rooms, current contracted FIT rates may not apply for group bookings

Porterage and room drop fees may be applicable

Group Cancellations: The Tour Operator must notify the Hotel by written notice of any cancellation or reduction in the daily number of reserved rooms as early as possible, but in any case not later than specified below.

Group cancellation/reduction:

If a group accommodation booking is cancelled within 45 days of the arrival date or the group fails to arrive (no-show) a cancellation fee equal to the total of all room and pre-arranged meal charges will apply.

Deposit schedule:

Deposit schedule may be implemented if prior credit is not in place or exceeds pre-approved limit.

Attrition schedule:

- 90 days prior to arrival – 25% of unsold rooms released
- 60 days prior to arrival – 25% of unsold rooms released
- 45 days prior to arrival – 100% of unsold rooms released, final rooming list and full prepayment required.

Estimated group numbers/rooms sold status are to be provided to the Hotel 60 days prior to the groups arrival at which time the hotel will release any rooms not required after discussion with the client.

Terms and conditions are subject to change depending on group size and timing

Family & Child Policy

Any extra Adults/Children in the room will require a rollaway bed for an additional charge of AUD \$93 per night per room including breakfast

Please call our Reservations Team for further information.

Children ages 3 to 11

If a cot or rollaway is required, you will be charged for the additional bedding of AUD \$93 per night per room including breakfast.

Infants 2 and under

Infants are free if they are sharing existing bedding. If a cot is required, there will be no additional charges.