



IMPERIAL HOTEL
GOLD COAST



CONFIDENTIAL FIT NETT RATE AGREEMENT

01 APRIL 2026 – 30 SEPTEMBER 2026

Warmest greetings from Imperial Hotel Gold Coast.

We trust that this agreement will support new beginnings in building a bridge to a brighter future and a mutually beneficial partnership.

Please sign and return a copy indicating your acceptance of the Wholesale Agreement and Terms and Conditions to Reservations at Reservations@theimperialgc.com.au and we will ensure the wholesale rates are aligned to your future bookings.

We look forward to working with you and welcoming more of your valued customers to Imperial Hotel Gold Coast.

Best regards,

Imperial Hotel Gold Coast



Confidential FIT Nett Accommodation Rate Agreement

1st April 2026 – 30th September 2026

Imperial Hotel Gold Coast

ADDRESS

94 Sea World Drive,
Main Beach, Queensland 4217
Australia
Tel +61 7 5509 8000
www.theimperialgc.com.au

HOTEL CONTACTS

Reservations Department
Tel +61 75509 8000
Email: Reservations@theimperialgc.com.au

BANK DETAILS

Bank / BSB	St. George Bank / 114 879
Account No.	467 505 045
Account Name	Nanbai Aus Pty Ltd (Trading as Imperial Hotel Gold Coast)
Swift Code	SGBLAU2S



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FIT Nett Accommodation Rate for 1 April 2026 – 30 September 2026

	All Year Round except High Season + Peak Season <i>Minimum 1 Night</i>				High Season 3-5 July 2026 14-16 August 2026 <i>Minimum 2 Night</i>	
Superior Room	Room Only		Bed & Breakfast		Room Only	Bed & Breakfast
	Sun-Fri	Sat	Sun-Fri	Sat		
Single	\$275.00	\$315.00	\$305.00	\$345.00	\$375.00	\$405.00
Twin/Double	\$275.00	\$315.00	\$335.00	\$375.00	\$375.00	\$435.00
Triple	\$340.00	\$380.00	\$430.00	\$470.00	\$440.00	\$530.00

Lagoon Room	Room Only		Bed & Breakfast		Room Only	Bed & Breakfast
	Sun-Fri	Sat	Sun-Fri	Sat		
Single	\$325.00	\$365.00	\$355.00	\$395.00	\$425.00	\$455.00
Twin/Double	\$325.00	\$365.00	\$385.00	\$425.00	\$425.00	\$485.00
Triple	\$390.00	\$430.00	\$480.00	\$520.00	\$490.00	\$580.00

Superior Suite	Room Only		Bed & Breakfast		Room Only	Bed & Breakfast
	Sun-Fri	Sat	Sun-Fri	Sat		
Single	\$325.00	\$365.00	\$355.00	\$395.00	\$425.00	\$455.00
Twin/Double	\$325.00	\$365.00	\$385.00	\$425.00	\$425.00	\$485.00
Triple	\$390.00	\$430.00	\$480.00	\$520.00	\$490.00	\$580.00

- ❖ The above room rates are quoted in Australian dollars (AUD).
- ❖ Single rates are for 1 adult, Twin/Double Rates for 2 adults and Triple Rates for 3 adults using existing bedding.
- ❖ Maximum capacity per room is 2 adults + 2 children (age up to 12 years old)
- ❖ Extra child breakfast charge is applicable for age between 5 and 12 years old at \$20.00 AUD per child per morning.
- ❖ Rates are applicable for FIT business up to 15 rooms.
- ❖ Room only rates are GST exempt and Bed & Breakfast Rates are inclusive of GST on Food & Beverage component.
- ❖ Rates are Nett and non-commissionable, and it is subject to availability.
- ❖ Room upgrade is available upon request. Extra charge applies.

Additional Charges

- | | | |
|-------------------|-------------------------|--|
| ❖ Rollaway Bed | Subject to Availability | Cost \$65.00 AUD per night |
| ❖ Porta Cot | Subject to Availability | Cost \$45.00 AUD per night |
| ❖ Child Breakfast | Age 5 to 12 years old | Cost \$20.00 AUD per child per morning |



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Room Descriptions

	Approx. size of room(sqm)	Existing Bedding	Max. capacity	Floor	Balcony Type	View
Superior King	36-46	1 King Bed	2 Adults or 1 Adult + 1 Child	Level 1, 2, 3, 4	Juliet Balcony	Seaworld Drive or Marina Mirage Shopping Centre
Superior Double	36-46	2 Double Beds	3 Adults or 2 Adults + 2 Children	Level 1, 2, 3, 4	Juliet Balcony	Seaworld Drive or Marina Mirage Shopping Centre
Lagoon King	36-46	1 King Bed	2 Adults or 1 Adult + 1 Child	Level 1, 2, 3, 4	Juliet Balcony	Lagoon Pool, Lagoon Ponds or Lagoon Terrace
Lagoon Double	36-46	2 Double Beds	3 Adults or 2 Adults + 2 Children	Level 1, 2, 3, 4	Juliet Balcony	Lagoon Pool, Lagoon Ponds or Lagoon Terrace
Superior Suite	60	1 King Bed + 1 Sofa Bed	3 Adults or 2 Adults + 2 Children	Level 1, 2, 3, 4	Juliet Balcony	Seaworld Drive or Marina Mirage Shopping Centre

Reservation Requirements

- ❖ All reservations must be requested to the hotel reservations department in writing:
Email reservations@theimperialgc.com.au
- ❖ All reservations must be submitted to the hotel reservations department and are subject to availability. Reservations shall not be binding until written acceptance, and confirmation has been received from the Property.
- ❖ Specific room number requests are subject to availability upon arrival and cannot be confirmed upon reservation at any time.
- ❖ All guests are required to present a valid form of identification upon check in (passport/national ID).
- ❖ In the case that the Property has sufficient reason to believe that a potential double booking may occur, the Property may reject any new booking requests with the same booking details until the existing booking is cancelled.
- ❖ These rates are for FIT bookings only. Groups of 15 rooms or more will be governed by a group contract and subject to an official proposal.

Travel Insurance

It is recommended that clients take out Comprehensive Travel Insurance as offered by their Travel Agent or Wholesaler. We recommend Travel Agents or Wholesalers research the necessary arrival conditions into Australia and the Gold Coast at the time of travel and advise the client accordingly.



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Cancellation, Amendment & No-Show Policy

All cancellation or Amendment must be requested to the hotel reservations in writing. Room reservations may be cancelled prior to arrival via a mutually agreed documented method according to "Minimum Notice". If late cancellation or a no-show occurs, late cancellation charge including room and tax, will be assessed.

Period	Request	Minimum Notice	Penalty
All Year Round & High Season	Cancellation Amendment No Show	7 days prior to arrival	100% Penalty

Advance Deposit Policy

Nett Invoice will be issued, and Full Pre-Payment must be made as per the following schedule.

Period	Amount	Payment Schedule
All Year Round & High Season	Full Amount	7 days prior to arrival

Payment Options

1. Electric Funds Transfer (EFT)

Please send us a copy of payment remittance to Reservations@theimperialgc.com.au

Bank / BSB	St. George Bank / 114 879
Account No.	467 505 045
Account Name	Nanbai Aus Pty Ltd (Trading as Imperial Hotel Gold Coast)
Swift Code	SGBLAU2S

2. Credit Card Payment via Online Payment Platform

Online Payment Link will be issued and emailed to you upon request.

Please be informed that 2.0% card transaction surcharge will be incurred.

Early Departure Policy

An early departure fee of 1 (one) night's accommodation, except during Peak Season whereby a fee will be equivalent to a full staying period which will be billed to you in the event guests do not utilise all nights originally booked but not consumed.



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Arrival and Departure Time

Hotel check-in is 3:00pm and check-out is 11:00am.

If you require access to rooms prior to 15:00, the rooms can be reserved from the previous evening at a negotiated rate, based on the availability of accommodation, the time of arrival and/or the requested number of rooms.

Late Departure Charge

Subject to availability. Charge of \$100 per hour applies from 11:00am

Check In Requirement

For the safety and security of our hotel, associates and valued guests, a valid credit card and photographic identification in the form of a driver's license or passport must be presented and may be photocopied upon check-in.

Pre-Authorization Policy

No cash bond will be accepted, and a valid credit or debit card must be produced for a minimum pre-authorisation amount of \$300.00 AUD to cover 1-3 nights thereafter additional \$100.00 AUD per night applies.

Credit Card

A credit card surcharge of 1.8% on VISA and Master card, 2.25% on American Express card applies when the card payment is made at the hotel.

Online Payment link incurs 2.0% transaction surcharge on VISA, Master & American Express Cards.

Room Drops

Room drops (deliveries to guest rooms, excluding luggage) can be arranged at a cost of \$10.00 per room for Personalised drops or \$8.00 per room for generic drops. This charge is applicable for each separate room drop completed during the Group stay. All room drops must be confirmed with the hotel with a minimum of 48 hours' notice prior to requested room drop time.

Filming and Photography

Except for personal use of personal cameras, the guest/client is required to obtain prior written approval from the hotel before engaging in photography, filming, sound recording, or television broadcasting within the premises. This will be confirmed by the hotel using the appropriate documentation.



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Hotel Facilities

Reception Desk

Open 24 hours and 7 days

Restaurant and Bar

- Il Barocco Restaurant
 - Buffet Breakfast Daily 7am-10:30am
 - A La Carte Dinner Sunday-Friday 5:30pm – 9:30pm
 - Buffet Dinner Saturday 5:30pm – 9:30pm
- Le Jardin Lobby Bar
 - Daily 11:00am - Late
 - High Tea Daily 11:00am to 5:00pm
- Water Salon Daily Poolside Cabana
- In Room Dining Available 24 hours 7 days Limited menu after 10pm

Wellbeing

- The Beauty Room Spa Treatments Booking essential in advance
- Fitness Centre Open Daily

Experience

- Marina Berth Booking essential in advance
- Rolls Royce Phantom Booking essential in advance
- Lagoon Pool (outdoor) 63-meter length
- Live Music at Lobby Friday & Saturday nights and Sunday afternoon
- Local Tourist Attractions can be arranged by Concierge Desk

This Agreement constitutes the entire agreement between the Supplier and the Hotel and may not be amended or changed unless done so in writing and signed by the Supplier and the Hotel.

The persons signing below agree that they are authorised representatives of the above indicated company and Hotel and have authority to enter into this Agreement. This Agreement will not be valid and enforceable until a signed copy is returned to the Hotel. The term of the Agreement shall be valid until 31 March 2025, subject to termination by the Hotel at any time.

For the avoidance of doubt, this Agreement hereby supersedes and replaces in its entirety any and all prior and contemporaneous oral and written agreements related to information about the Hotel, including bookings, express or implied, between you, your Channels and the Hotel, as of that date.



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TOUR OPERATOR AGREEMENT TERMS AND CONDITIONS

DEFINITIONS

In the Client Agreement and these Terms and Conditions:

- **Business Day** means Monday to Friday (inclusive) not including Public Holidays.
- **Commencement Date** shall have the meaning referred to in this agreement.
- **Client Agreement** means the agreement for the provision of Hotel Services between the Hotel and the Client and includes the Terms and Conditions.
- **Terms and Conditions** means the terms and conditions herein, and any amendments there to made by the Hotel from time to time upon written notification to Client.
- **GST** has the meaning given by sub-section 195-1 of the A New Tax System (Goods and Services Tax) Act 1999.
- **Hotel** means The Imperial Hotel, 94 SeaWorld Drive, Main Beach QLD 4217
- **Hotel Services** means the accommodation, function or catering services provided by the Hotel to Client.
- **All rates quoted are quoted in Australian currency.** Client may make payment in a foreign currency, provided that such payment is subject to market price exchange and commission rates.
- **Supplier** refers to the agreeing party and wholesale entity.

BOOKING REQUIREMENTS: All bookings are subject to Hotel's standard booking requirements, available upon request, including early departure fees, cancellation policies, check-in and checkout times and baggage handling fees.

BILLING PRIVILEGES: You must prepay in full for all bookings at the Hotel by guests through you and your Channels, unless, upon application and review by the Hotel, the Hotel elects to extend alternative billing privileges to you.

PAYMENTS FROM GUESTS: The Hotel will collect payment from its guests for any automatic and mandatory charges, and incidental charges not included in the Standard Room Charge.

HOTEL INFORMATION: All Hotel information provided to you by the Hotel must be reproduced without changes. You must provide the Hotel with copies of any distributed content at points of sale upon request. You shall not display other third-party rate plans or other information for the Hotel including wholesale and other third-party affiliated rate plans and information. "Your Channel(s)" means, except as disapproved by the Hotel in their sole and absolute discretion from time to time, collectively, any Wholesale entity or mechanism (e.g., website, xml feeds or call centres), in each case owned or operated by you or one of your affiliates, through which you market Dynamic Packages directly for booking by Hotel guests. All terms and conditions of this Agreement applicable to you shall apply directly and in full to your Channels.



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RATES VALID FOR OPAQUE PACKAGED TRAVEL ONLY:

All rates quoted herein are applicable to FIT leisure packaged travel, for distribution via The Imperial Hotel Gold Coast approved Tour Operators only. A "Tour Operator" is a travel company that combines hotel and other significant travel components to create an opaque single-priced package holiday.

The Tour Operator will use brochures or similar printed material to advertise and book the packages directly to and by end consumers. The rates quoted in this Agreement are only for you to facilitate the booking by individual transient leisure travel guests of opaque packaged, individual rates through your Tour Operator channels, not for onward distribution of any type, e.g., to travel wholesalers, affiliate networks, third parties, or business travel or group travel-oriented channels.

You are not authorised to release these rates to any other individual or entity, including but not limited to, internet booking/electronic distribution systems, except as and to the extent specifically authorised by the Hotel from time to time and subject to their sole and absolute discretion to terminate with immediate effect any prior authorizations. You may not offer these rates as room-only/unbundled bookings in any manner (e.g., room tax and/or fees listed separately).

Package components must be booked concurrently with the room booking, and the prices for each of the package components (hotel room, airfare and/or car rental) shall not be itemised for, disclosed to or discernible by the guest at any time (including but not limited to billing statements) and you must not provide functionality which would permit guests to strip the package down to view Hotel room rates separately at any time. Furthermore, you agree to indemnify Hotel for any loss or damage arising from your breach of this Section.

YOUR OBLIGATIONS: You will, and will cause your Channels to, make guest rooms available to the end-user guest only as part of a bundle or package, meaning coupled with at least one other substantial travel component of material value, such as airfare, or overnight cruise.

For the avoidance of doubt, under no circumstances may guest rooms be available through the Agreement be booked by guests through your Channels on a retail website in a room-only or unbundled manner.

You will not, and will not permit any of your Channels to;

- a) make guest rooms available to the end-user guest as an unpackaged, room-only product.
- b) market guest rooms as an unpackaged, room-only product on on-line (e.g., internet based) channels, or any other interactive channels including mobile devices that the end-user guest can access, this includes but is not limited to Online Travel Agents, Opaque Sites, Group Buying, Flash Sales, Social Commerce and Daily Deals sites and applications.
- c) make guest rooms available through any GDS.
- d) disclose to the end-user guest the rate at which provided you the guest room for booking by the guest.
- e) make any false, misleading or deceptive claims that it offers specially discounted rates on inventory, or advertise that it has the lowest price available, substantial discounts, online exclusive rates, exclusive savings, or comparable statements for guest room inventory.
- f) transfer or assign rates provided in this Agreement to any company or organization. You may not transfer or assign this Agreement or the right to any payments due hereunder.



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EXCEPTIONS: Within 24 hours of identifying an Exception (defined below) or of being notified by Hotel of an Exception, while you work diligently to resolve the Exception; you shall immediately suspend further access to any rooms by your Channels involved in the Exception until it is resolved. The Hotel may immediately suspend your access to any rates at the time any Exception is identified, and you are notified. If the Exception remains unresolved after 2 days of notification or is not resolved to the hotel's satisfaction within the time period, you must cease making the property and room information and/or room prices of Hotel available to your Channels. If the Exception remains still unresolved after 4 days of you being notified by Hotel, Hotel shall be entitled to treat this as a material breach of this Agreement which, without limiting any of Hotel's other rights, shall entitle Hotel to terminate this Agreement without incurring any liability to you for contracted rooms or rates.

For purposes of this Section, "Exception" shall mean if any of the following are applicable to any of your Channels: (i) your Channel is marketing or permitting bookings, or has control over an entity that is marketing or permitting bookings, of the Hotel's rooms in a manner that is inconsistent with the terms of this Agreement, (ii) your Channel is, in the reasonable opinion of the hotel, detrimental to our brand or image, including but not limited to displaying any information, images or their content which the hotel reasonably believes re defamatory, or libellous, lewd, pornographic, or obscene, or promote violence, or contain hate speech, or (iii) your Channel conducts business in a manner that is inconsistent with the hotels business model (e.g., such Channel is a flash sales site, group buying site, or offers rooms in violation of any of the requirements set forth herein or is engaging in practices that violate Imperial Hotel's official channel standards), and/or (iv) your Channel is engaging in activities or practices that are the subject of a good faith

dispute between such Channel or the Hotel with respect to the display of rooms on such Channel, or use of intellectual property (v) sells, resells, books or facilitates the booking of rooms in violation of any terms in this Agreement.

CONFIRMATION: You will provide, in accordance with all applicable laws and privacy policies, confirmation of Travel Package details to guests. Such confirmation shall provide guests with the name, brand affiliation, precise location and telephone number of the Hotel.

REVENUE AND TAXES: For guest rooms booked by guests through you or your Channels at rates provided through this Agreement, you will pay the Hotel an amount equal to 100% of the rate plus any applicable taxes and other charges (the "Standard Room Charge"). As between you and the Hotel, you will retain all amounts by which the price of a Travel Package exceeds the Standard Room Charge (the "Guest Price"). You will be solely responsible for, and will timely remit to the proper taxing authorities, any and all taxes, duties, charges and governmental fees that are applicable to the difference between the Guest Price and the Standard Room Charge.

DISCLOSURE: You must, and must take commercially reasonable steps to ensure that your Channels: (a) advise all guests that they are responsible for payment of all charges over and above the Standard Room Charge (e.g., internet access); and (b) clearly and conspicuously disclose to guests in advance of booking all state and local taxes and all automatic or mandatory charges (e.g., resort charges) specified by the Hotel, so as to ensure affirmative, knowing consent by the guest to such fees prior to purchase.



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COMPLIANCE WITH LAWS: You will comply with all applicable foreign and domestic laws, codes, regulations, ordinances and rules with respect to your obligations under this Agreement and the services to be provided by you hereunder, including but not limited to any laws and regulations governing package and tour travel operators/organizers. You represent, warrant and agree that you are currently and will continue to be for the term of this Agreement, in compliance with all applicable local, state, federal regulations or laws.

INSURANCE: You must procure, maintain and keep in full force and effect during the term of the Agreement adequate insurance coverage (including public liability or commercial general liability insurance and property) as required by law, with a reputable company, including insurance coverage as required under applicable standards as Hotel may notify you from time to time.

DISPUTE RESOLUTION: The parties agree that any dispute in any way arising out of or relating to this Agreement will be resolved by the Hotel provided, however, a dispute relating to infringement of intellectual property rights shall not be subject to this provision. The

TERMINATION:

Either party may terminate this Agreement at any time upon 30 days' written notice to the other party.

Hotel reserves the right to cancel any booking made in breach of the Agreement.

Any breach by you of obligations under Your Obligations will be a material breach of the Agreement, resulting in an immediate suspension or termination of the Agreement, as solely determined by Hotel in its reasonable judgment. You shall inform Hotel of any violations of the Agreement of which you become aware.

Upon termination of the Agreement, Hotel and you will continue to honour the terms of the Agreement with respect to any booking made prior to the termination date for dates following the termination date, unless termination occurred due to a monetary breach.

parties further agree that in any arbitration proceeding they may conduct reasonable discovery pursuant to the arbitration rules, that the law of the state, province or country in which the Hotel is located is will be the governing law, and any arbitration award will be enforceable in that state's, province's or federal court.

RELOCATED GUESTS: Hotel will follow its customary relocation policy in regard to guests. It is standard practice when relocating a guest, to refer the guest to a comparable hotel of another brand in the area with comparable standards of hospitality.

FORCE MAJEURE: If acts of God or government authorities, natural disasters, or other emergencies beyond a party's reasonable control make it illegal or impossible for such party to perform its obligations under this Agreement, such party may terminate this Agreement upon written notice to the other party without liability.

NOTICE: Any notice required or permitted by the terms of this Agreement must be in writing.



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This agreement becomes effective when both parties have signed this agreement.

ACCEPTED AND AGREED TO BY

Company:

Imperial Hotel Gold Coast

By: _____
(sign here)

By: _____
(sign here)

Name:

Name:

Title:

Title:

Date:

Date:



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