



PAN PACIFIC  
HOTELS GROUP

A Member of UOL Group

Pan Pacific Hotels Group

Pan Pacific Melbourne

1 Apr 2026 - 31 Mar 2027, Market: Inbound

|                                                    |   |
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Deluxe Room

|                                            |   |                                  |                                                                    |                                                                                            |
|--------------------------------------------|---|----------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| <b>AFL GF - TBC</b>                        |   | <b>25 SEP 2026 - 26 SEP 2026</b> |                                                                    | <b>Allocation</b><br>On Request                                                            |
| <b>Derby Day</b>                           |   | <b>31 OCT 2026</b>               |                                                                    |                                                                                            |
| <b>Melbourne Cup</b>                       |   | <b>3 NOV 2026</b>                |                                                                    |                                                                                            |
| <b>Australian Open TBC</b>                 |   | <b>29 JAN 2027 - 30 JAN 2027</b> |                                                                    |                                                                                            |
| NIGHTLY(EVENTS)                            |   | ADULTS                           | NETT RATE                                                          | <b>Bedding Configuration</b><br>- 1 X King Bed<br>- 1 X Single/Twin Bed<br>- 1 X Roll Away |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |                                                                    |                                                                                            |
| Single                                     | 1 | 395.00                           |                                                                    |                                                                                            |
| Double, Twin                               | 2 | 395.00                           |                                                                    |                                                                                            |
| Triple                                     | 3 | 494.00                           | <b>Room Occupancy</b><br>Max Adults: 3<br>Max Adults & Children: 3 |                                                                                            |
| Use Special Cancellation Policy 1          |   |                                  |                                                                    |                                                                                            |
|                                            |   |                                  |                                                                    |                                                                                            |
|                                            |   |                                  |                                                                    |                                                                                            |
|                                            |   | <b>1 APR 2026 - 24 SEP 2026</b>  |                                                                    | <b>Extras</b><br>🍴🍴 Extra 1: Meal: Breakfast - Buffet<br>🍴🍴 Extra 2: Portorage: Return     |
|                                            |   | <b>27 SEP 2026 - 30 OCT 2026</b> |                                                                    |                                                                                            |
|                                            |   | <b>1 NOV 2026 - 2 NOV 2026</b>   |                                                                    |                                                                                            |
|                                            |   | <b>4 NOV 2026 - 30 DEC 2026</b>  |                                                                    |                                                                                            |
|                                            |   | <b>1 JAN 2027 - 28 JAN 2027</b>  |                                                                    | <b>Special Offers</b><br>🍴🍴 Offer 1: Honeymoon Offer (Code: HONEYMOON)                     |
|                                            |   | <b>31 JAN 2027 - 14 MAR 2027</b> |                                                                    |                                                                                            |
|                                            |   | <b>15 MAR 2027 - 31 MAR 2027</b> |                                                                    |                                                                                            |
|                                            |   |                                  |                                                                    |                                                                                            |
| <b>All Year</b>                            |   | ADULTS                           | NETT RATE                                                          |                                                                                            |
| NIGHTLY(ALL YEAR)                          |   | MIN 1 NIGHT STAY                 |                                                                    |                                                                                            |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   |                                  |                                                                    |                                                                                            |
| Single                                     | 1 | 235.00                           |                                                                    |                                                                                            |
| Double, Twin                               | 2 | 235.00                           |                                                                    |                                                                                            |
| Triple                                     | 3 | 334.00                           |                                                                    |                                                                                            |
| Use Cancellation Policy                    |   |                                  |                                                                    |                                                                                            |
| <b>Peak/High Season</b>                    |   | <b>31 DEC 2026</b>               |                                                                    |                                                                                            |
| NIGHTLY(NEW YEAR)                          |   | ADULTS                           | NETT RATE                                                          |                                                                                            |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |                                                                    |                                                                                            |
| Single                                     | 1 | 505.00                           |                                                                    |                                                                                            |
| Double, Twin                               | 2 | 505.00                           |                                                                    |                                                                                            |
| Triple                                     | 3 | 604.00                           |                                                                    |                                                                                            |
| Use Special Cancellation Policy 2          |   |                                  |                                                                    |                                                                                            |

Premier King Room

|                                            |   |                                  |           |                                                                                                                                                                       |
|--------------------------------------------|---|----------------------------------|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>AFL GF - TBC</b>                        |   | <b>25 SEP 2026 - 26 SEP 2026</b> |           | <b>Allocation</b><br>On Request                                                                                                                                       |
| <b>Derby Day</b>                           |   | <b>31 OCT 2026</b>               |           |                                                                                                                                                                       |
| <b>Melbourne Cup</b>                       |   | <b>3 NOV 2026</b>                |           |                                                                                                                                                                       |
| <b>Australian Open TBC</b>                 |   | <b>29 JAN 2027 - 30 JAN 2027</b> |           |                                                                                                                                                                       |
| SPECIAL EVENT                              |   | ADULTS                           | NETT RATE | <b>Bedding Configuration</b><br>- Configuration 1<br>- 1 X King<br>- OR -<br>- Configuration 2<br>- 1 X King<br>- 1 X Roll Away                                       |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |           |                                                                                                                                                                       |
| Single                                     | 1 | 445.00                           |           |                                                                                                                                                                       |
| Double                                     | 2 | 445.00                           |           |                                                                                                                                                                       |
| Triple                                     | 3 | 544.00                           |           |                                                                                                                                                                       |
| Use Special Cancellation Policy 1          |   |                                  |           | <b>Room Occupancy</b><br>Max Adults: 3<br>Max Adults & Children: 3                                                                                                    |
|                                            |   | <b>1 APR 2026 - 24 SEP 2026</b>  |           |                                                                                                                                                                       |
|                                            |   | <b>27 SEP 2026 - 30 OCT 2026</b> |           |                                                                                                                                                                       |
|                                            |   | <b>1 NOV 2026 - 2 NOV 2026</b>   |           |                                                                                                                                                                       |
|                                            |   | <b>4 NOV 2026 - 30 DEC 2026</b>  |           | <b>Extras</b><br>🍴🍴 Extra 1: Meal: Breakfast - Buffet<br>🍴🍴 Extra 2: Portorage: Return                                                                                |
|                                            |   | <b>1 JAN 2027 - 28 JAN 2027</b>  |           |                                                                                                                                                                       |
|                                            |   | <b>31 JAN 2027 - 14 MAR 2027</b> |           |                                                                                                                                                                       |
|                                            |   | <b>15 MAR 2027 - 31 MAR 2027</b> |           |                                                                                                                                                                       |
| <b>All Year</b>                            |   |                                  |           | <b>Special Offers</b><br>🍴🍴 Offer 1: Honeymoon Offer (Code: HONEYMOON)<br><br>🍴🍴 Offer 2: Stay minimum 3 nights and receive complimentary Breakfast (Code: Breakfast) |
| NIGHTLY                                    |   | ADULTS                           | NETT RATE |                                                                                                                                                                       |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 1 NIGHT STAY                 |           |                                                                                                                                                                       |
| Single                                     | 1 | 285.00                           |           |                                                                                                                                                                       |
| Double                                     | 2 | 285.00                           |           |                                                                                                                                                                       |
| Triple                                     | 3 | 384.00                           |           |                                                                                                                                                                       |
| Use Cancellation Policy                    |   |                                  |           |                                                                                                                                                                       |
| <b>Peak/High Season</b>                    |   | <b>31 DEC 2026</b>               |           |                                                                                                                                                                       |
| NIGHTLY(NEW YEAR)                          |   | ADULTS                           | NETT RATE |                                                                                                                                                                       |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |           |                                                                                                                                                                       |
| Single                                     | 1 | 555.00                           |           |                                                                                                                                                                       |
| Double                                     | 2 | 555.00                           |           |                                                                                                                                                                       |
| Triple                                     | 3 | 654.00                           |           |                                                                                                                                                                       |
| Use Special Cancellation Policy 2          |   |                                  |           |                                                                                                                                                                       |

 **Pacific Club**

|                                            |   |                                  |           |                                                                                                                                 |
|--------------------------------------------|---|----------------------------------|-----------|---------------------------------------------------------------------------------------------------------------------------------|
| <b>AFL GF - TBC</b>                        |   | <b>25 SEP 2026 - 26 SEP 2026</b> |           | <b>Allocation</b><br>On Request                                                                                                 |
| <b>Derby Day</b>                           |   | <b>31 OCT 2026</b>               |           |                                                                                                                                 |
| <b>Melbourne Cup</b>                       |   | <b>3 NOV 2026</b>                |           |                                                                                                                                 |
| <b>Australian Open TBC</b>                 |   | <b>29 JAN 2027 - 30 JAN 2027</b> |           |                                                                                                                                 |
| SPECIAL EVENT                              |   | ADULTS                           | NETT RATE | <b>Bedding Configuration</b><br>- Configuration 1<br>- 1 X King<br>- OR -<br>- Configuration 2<br>- 1 X King<br>- 1 X Roll Away |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |           |                                                                                                                                 |
| Single                                     | 1 | 575.00                           |           |                                                                                                                                 |
| Double                                     | 2 | 575.00                           |           |                                                                                                                                 |
| Triple                                     | 3 | 718.00                           |           |                                                                                                                                 |
| Use Special Cancellation Policy 1          |   |                                  |           | <b>Room Occupancy</b><br>Max Adults: 3<br>Max Adults & Children: 3                                                              |
|                                            |   | <b>1 APR 2026 - 24 SEP 2026</b>  |           |                                                                                                                                 |
|                                            |   | <b>27 SEP 2026 - 30 OCT 2026</b> |           |                                                                                                                                 |
|                                            |   | <b>1 NOV 2026 - 2 NOV 2026</b>   |           |                                                                                                                                 |
|                                            |   | <b>4 NOV 2026 - 30 DEC 2026</b>  |           | <b>Extras</b><br>🍴🍷 Extra 2: Porterage: Return                                                                                  |
|                                            |   | <b>1 JAN 2027 - 28 JAN 2027</b>  |           |                                                                                                                                 |
|                                            |   | <b>31 JAN 2027 - 14 MAR 2027</b> |           |                                                                                                                                 |
|                                            |   | <b>15 MAR 2027 - 31 MAR 2027</b> |           |                                                                                                                                 |
| <b>All Year</b>                            |   | ADULTS                           | NETT RATE | <b>Special Offers</b><br>🍴🍷 Offer 1: Honeymoon Offer (Code: HONEYMOON)                                                          |
| NIGHTLY                                    |   | MIN 1 NIGHT STAY                 |           |                                                                                                                                 |
| Single                                     | 1 | 415.00                           |           |                                                                                                                                 |
| Double                                     | 2 | 415.00                           |           |                                                                                                                                 |
| Triple                                     | 3 | 558.00                           |           |                                                                                                                                 |
| Use Cancellation Policy                    |   |                                  |           |                                                                                                                                 |
| <b>Peak/High Season</b>                    |   | <b>31 DEC 2026</b>               |           |                                                                                                                                 |
| PACIFIC CLUB(NEW YEAR)                     |   | ADULTS                           | NETT RATE |                                                                                                                                 |
| RATES ARE IN AUD AND ARE INCLUSIVE OF GST. |   | MIN 2 NIGHTS STAY                |           |                                                                                                                                 |
| Single                                     | 1 | 685.00                           |           |                                                                                                                                 |
| Double                                     | 2 | 685.00                           |           |                                                                                                                                 |
| Triple                                     | 3 | 828.00                           |           |                                                                                                                                 |
| Use Special Cancellation Policy 2          |   |                                  |           |                                                                                                                                 |

 **Special Offers, Extras, Notes, Policies, etc.**

|                                                                                                                          |        |                                                                                                                                                                                                    |           |               |                |
|--------------------------------------------------------------------------------------------------------------------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|---------------|----------------|
| <b>Special Offers</b>                                                                                                    |        |                                                                                                                                                                                                    |           | CHECK-IN      | CHECK-OUT      |
|                                                                                                                          |        |                                                                                                                                                                                                    |           | <b>3:00pm</b> | <b>11:00am</b> |
| <b>Offer 1: Honeymoon Offer (Code: HONEYMOON)</b>                                                                        |        |                                                                                                                                                                                                    |           |               |                |
| SALE DATES                                                                                                               |        | TRAVEL DATES                                                                                                                                                                                       |           |               |                |
| 18 Aug 2025 - 31 Mar 2027                                                                                                |        | 1 Apr 2026 - 31 Mar 2027                                                                                                                                                                           |           |               |                |
| Australian Sparkling Wine and Chocolates on arrival.<br>Can be combined with other offers.                               |        |                                                                                                                                                                                                    |           |               |                |
| <b>Offer 2: Stay minimum 3 nights and receive complimentary Breakfast (Code: Breakfast)</b>                              |        |                                                                                                                                                                                                    |           |               |                |
| SALE DATES                                                                                                               |        | TRAVEL DATES                                                                                                                                                                                       |           |               |                |
| 18 Aug 2025 - 27 Mar 2027                                                                                                |        | 1 Apr 2026 - 24 Sep 2026<br>27 Sep 2026 - 30 Oct 2026<br>1 Nov 2026 - 2 Nov 2026<br>4 Nov 2026 - 30 Dec 2026<br>1 Jan 2027 - 28 Jan 2027<br>31 Jan 2027 - 10 Mar 2027<br>15 Mar 2027 - 31 Mar 2027 |           |               |                |
| Stay 3 consecutive nights and receive complimentary breakfast for up to 2 adults<br>*Not applicable Special Event dates* |        |                                                                                                                                                                                                    |           |               |                |
| SPECIAL CONDITIONS: Minimum 3 night stay<br>*Combinable with Honeymoon offer*<br>Can NOT be combined with other offers.  |        |                                                                                                                                                                                                    |           |               |                |
| <b>Extras</b>                                                                                                            |        |                                                                                                                                                                                                    |           |               |                |
| <b>Extra 1: Meal: Breakfast - Buffet</b>                                                                                 |        |                                                                                                                                                                                                    |           |               |                |
|                                                                                                                          | ADULTS | CHILDREN                                                                                                                                                                                           | NETT RATE |               |                |
| Adult                                                                                                                    | 1      | -                                                                                                                                                                                                  | 44.00     |               |                |
| Child                                                                                                                    | -      | 1                                                                                                                                                                                                  | 27.00     |               |                |
| <b>Extra 2: Portorage: Return</b>                                                                                        |        |                                                                                                                                                                                                    |           |               |                |
|                                                                                                                          | ADULTS | CHILDREN                                                                                                                                                                                           | NETT RATE |               |                |
| Adult                                                                                                                    | 1      | -                                                                                                                                                                                                  | 10.00     |               |                |
| Child                                                                                                                    | -      | 1                                                                                                                                                                                                  | 10.00     |               |                |
| <b>Notes</b><br>Rates valid for Inbound Market - 30% Mark up                                                             |        |                                                                                                                                                                                                    |           |               |                |
| <b>Terms and Conditions</b><br>Rates valid for Inbound Market<br>Rates are Room Only, Nett / Non-Commissionable.         |        |                                                                                                                                                                                                    |           |               |                |

|                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Contact Information</b><br>2 Convention Place<br>South Wharf, Victoria 3006<br>Australia<br> <a href="http://www.panpacific.com/Melbourne">www.panpacific.com/Melbourne</a>                                                                                                                                              |
| <b>Billing</b><br> Accounts Payable<br> <a href="mailto:ap.ppmel@panpacific.com">ap.ppmel@panpacific.com</a><br> +61 3 9027 2000                      |
| <b>Reservation</b><br> In House Reservations<br> <a href="mailto:bookings.ppmel@panpacific.com">bookings.ppmel@panpacific.com</a><br> +61 3 9027 2000 |
| <b>Sales</b><br> Lisa Legudi<br> <a href="mailto:lisa.legudi@pphg.com">lisa.legudi@pphg.com</a><br> M: +61 421 178 439                                |
| <b>Billing Terms</b><br>Prepaid unless credit facilities are set up.                                                                                                                                                                                                                                                                                                                                           |
| <b>Billing Information</b><br>Westpac Banking Corporation - Melbourne<br>Success Venture (Melbourne) Unit Trust<br>Account Number: 417 952<br>Routing Number: 036 022<br>Iban Swift Code: WPACAU2S                                                                                                                                                                                                             |
| <b>Insurance Expiration</b><br>June 2026                                                                                                                                                                                                                                                                                                                                                                       |

The FIT contract rates contained in this Agreement can only be applied for FIT and Small Group bookings up to 9 rooms per night and do not apply for conventions, meetings, exhibitions, groups and series or for internet listings.

## GENERAL TERMS AND CONDITIONS

The rates outlined in this Agreement are inclusive of 2 adults in existing bedding and extra charges apply for additional adults or bedding as required.

The rates outlined in this Agreement are nett, non-commissionable, in Australian Dollar and inclusive of 10% GST.

Should the nett wholesale contract rates contained in this Agreement be sold direct to the public and not through a package program or authorised travel company, the contract herein will be void.

There is no charge for children 12 years and under sharing a room with adults using existing bedding. Should a rollaway bed (thus third person) be required an additional charge is incurred as set out in the Room Rates above.

There is no additional charge for infants ages 0-3 requiring a cot.

The Hotel is Non Smoking.

Accessible Rooms are available on request.

## RESERVATIONS

### Reservation Procedure

In order to obtain your contracted rate, the Agent must advise the Reservations Sales Agent that the reservation/s is to be made at the Agents contracted rate. This includes the room category for which the reservation/s is to be made if the Hotel has offered specific rates for specific room categories.

FIT reservation/s will not be held past 72 hours prior to arrival unless full prepayment has been received. For agents with approved credit facilities, the reservation/s must be guaranteed by the Agent for the first night's room rate.

Pan Pacific Melbourne

FIT reservations may be made directly through the Hotel's Reservations Department by

Phone +61 3 9027 2000 or via Email: [bookings.ppmel@panpacific.com](mailto:bookings.ppmel@panpacific.com)

## CREDIT ARRANGEMENT

The Hotel will grant the Agent credit to an agreed limit subject to the Agent passing a credit check. If, at any time, the amount outstanding exceeds the credit limit, the Hotel will issue to the Agent an interim invoice which must be paid immediately. In addition, the Hotel reserves the right to suspend the booking facility and not honour outstanding and further bookings until the amount due to the Hotel is settled

The Hotel also reserves the right to review the credit limit at its sole discretion where applicable.

## PAYMENT INSTRUCTION

All deposits or pre-payment shall be made through transfer to the account below.

If payment is made in currency other than the currency contracted, the Hotel shall reserve the right to convert the payment at such foreign exchange rate quoted by its account bank and the Agent shall indemnify the Hotel against any loss arising from the conversion. All payments made under this Agreement shall be made free and clear of any withholding tax, deduction and counterclaim.

Use of a credit card for any portion of a payment or deposit will incur a credit card surcharge of 1.25% for Mastercard/VISA and AMEX.

The fee will be charged and invoiced at the time of payment.

#### INVOICE ARRANGEMENT

Upon departure of each guest or group booked by the Agent, the Hotel will submit to the Agent an invoice detailing the charges incurred as specified on the Agent's booking instructions.

#### TAX FLUCTUATIONS

All pricing throughout this Agreement is quoted in local currency – Australian Dollars. All rates are quoted inclusive of 10% Goods & Services Tax (GST). The Hotel reserves the right to adjust contract rates without notice in the event of unforeseen circumstances or tax alteration by the government, and service charge amendments.

#### NON-APPLICABILITY OF CONTRACT RATES

The contract rates contained in this contract do not apply for public internet listings. Such rates are available upon application. At all points The Agent will ensure that the contract rates contained in this agreement are not available in a public portal (B2C) or any booking source directly or via its network of affiliate and retail partners; where the bookable rate is lower than the lowest rate available for booking on the PPHG subject hotel's own brand website. This instance will be recorded as violation of this agreement. In case a lower rate is available and bookable on The Agent or affiliate's public booking channels and the hotel is able to secure a test booking on the contracted rate, The Agent will refund the amount to the hotel for the test booking and also pay the variance for all the future bookings, based on today's lowest available rate on the hotel's brand website, made via The Agent on the contracted rate and also immediately remove the lower rate from all the public channels. The hotel reserve the right to terminate this contract without any notification, If such violation is recorded.

#### RESTRICTION ON ONWARD DISTRIBUTION

FIT rates provided are for the sole purpose of sale via a traditional wholesale distribution system, for the Agreement term, subject to the condition that such nett rates must only be distributed publicly either as a Packaged Rate or as a Marked-up Rate and is strictly for transient leisure travel only.

To qualify as a Packaged Rate the rate must be sold as part of a packaged travel product that includes sufficient additional (non-hotel) components such that the cost of the total package is at least 30% for the respective Hotel more than the hotel nett rate. In no event shall Packaged Rates be sold as a hotel only product.

To qualify as a Marked-up Rate the rate must be sold at a mark-up to the nett rate such that the marked up rate is not less than the rates for applicable inventory that are then publicly available to the consumer via the PARKROYAL or Pan Pacific branded web sites.

With respect to both Packaged Rates and Marked-up Rates the Agent shall not advertise that you have "lowest prices available" for the respective Hotel's room inventory. The nett rates must never be exposed to the consumer or the general public, and may incorporate the participation of a retail travel agent.

#### NON-ASSIGNMENT OF CONTRACT

This agreement contains the entire understanding of the parties and shall supersede any and all other prior negotiations and agreements. This agreement or any part thereof may not be assigned.

#### CHANGE OF OWNERSHIP OR MANAGEMENT

The Hotel must be informed prior to any change of Ownership / Management of the Agent in writing, at least 30 days prior to the effective date.

#### RENOVATION WORKS

The Hotel reserves the right, to close any part of its facilities and to carry out such repairs, renovation/s and upgrades to the Hotel from time to time and at any time as it deems fit in its absolute discretion. In such a case, the hotel will not be liable for any compensation whatsoever. The Hotel will notify in advance of any works that would affect the Agent's clients.

#### FORCE MAJEURE

The Hotel shall be relieved of its obligations hereunder in the event and to the extent its performance of this Agreement is delayed or prevented in whole or in part by any cause beyond its control, including, without limitation, acts of God, change of laws, war, civil unrest, fire, flood, earthquake or explosion, sale, nationalisation or expropriation of the Hotel, necessary and essential construction to the Hotel, seizure of the Hotel under legal process, strikes, lockouts or work stoppages or any other circumstances beyond the control of the Hotel that makes it impossible for the Hotel to operate fully or partially.

#### RELOCATION

In the event that the hotel is fully booked, the hotel reserves the right to relocate the client to another hotel of equivalent status or better at no extra cost to the client including transportation costs to and from the alternate accommodation. As soon as accommodation becomes available in the hotel, the client will be brought back to the hotel.

#### AMENDMENT

Notwithstanding anything in this Agreement, the Hotel may at any time and from time to time amend, vary and/or supplement the terms of the Agreement by giving at least 14 days written notice to the Wholesaler prior to the date on which such amendment, variation and/or supplement is to take effect and such amendment, variation and/or supplement shall be valid and binding against the Wholesaler.

#### CONFIDENTIALITY

All information contained in this Agreement is private and confidential and may not be disclosed to third parties for whatever reason or purpose.

#### NOTICES

Unless otherwise stated in this Agreement, any notice or other communication required to be given under this Agreement shall be in writing and sent to the address and/or email/fax of the recipient set out in this Agreement or such other address or facsimile numbers as the recipient may designate by notice given in accordance with the provisions of this clause. Any such notice or communication shall be deemed to have been made:

- (i) Within 48 hours from date of posting, if delivered by post; or
- (ii) Immediately if successfully transmitted by facsimile.

#### INTERPRETATION

The phrases "Agreement" and "Wholesale Agreement" wherever used shall refer to these Terms and

Conditions and the Schedules, as the same may be amended, supplemented and/or varied from time to time.

#### LEGAL VALIDITY

If any provision of this Agreement or any part thereof is determined to be invalid, unlawful or unenforceable, then such provision shall be deemed to be deleted, without affecting the remaining provisions of this Agreement.

## TERMINATION

This Agreement may be terminated by the Hotel immediately in the event of any breach by the client of (i) its payment obligations under this Agreement; or (ii) its other obligations under this Agreement which, if in the opinion of the Hotel is capable of remedy, is not remedied to the satisfaction of the Hotel within 30 days (or such shorter period as the Hotel may require) from the date of notice from the Hotel.

Either party may terminate this Agreement for any reason whatsoever by giving the other party 30 days' prior written notice of termination.

Upon termination of this Agreement, the client's credit arrangements (if any) shall automatically cease and all amounts due or owing by the client to the Hotel under this Agreement shall be immediately due and payable.

Any termination of this Agreement shall not prejudice any of the parties' rights or obligations that have accrued prior to termination and shall not relieve the Wholesaler's duty of confidentiality as referred to under the Confidentiality clause

## Cancellation Policy

Cancel at least: 72 hours prior to the date of travel to avoid any cancellation fees

### FIT BOOKINGS (1-9 rooms)

The FIT contract rates contained in this Agreement can only be applied for FIT and Small Group bookings up to 9 rooms per night and do not apply for conventions, meetings, exhibitions, groups and series or for internet listings.

#### (i) FIT Cancellation/ No Show Policy

For FIT bookings, no cancellation fee will be charged on cancellations received by the Hotel Reservations 72 hours prior arrival. Please ensure you receive and can present the cancellation number. Other acceptable cancellation methods are in writing, via email, or fax message. If verbally cancelled, a cancellation number must be noted.

For cancellations received after 72 hours prior to arrival date one night's charge (including tax) will be processed. Should a no-show occur, 100% penalty fee (including tax) will be charged. This shall not be contingent on occupancy for the respective night on which the cancellation or no-show occurred. No-shows must be paid without reliance on billed vouchers as the client did not arrive and therefore did not submit a voucher.

For any bookings who depart earlier than their confirmed check-out date, the client will be charged for all of the nights stayed plus a cancellation fee of one night's charge (including tax).

Please note any reservations over the identified Special Event Periods must be cancelled prior to the deadline stated. Any cancellations received after the deadline will be charged 100% for each night cancelled.

#### (ii) FIT Pre-payment Policy

Unless prior credit arrangements have been made with the Hotel, the following will apply:

Full payment is to be made to the Hotel at least 72 hours prior to arrival. Rooms not guaranteed by full pre-payment will be subject to cancellation by the Hotel.

**(iii) FIT Allotment**

All bookings are subject to availability unless a separate FIT allotment has been agreed with the Hotel. Where a FIT allotment of rooms on nett wholesale rates applies and this allotment has already been fully utilized, additional FIT bookings may only be accepted at Best Available Rate or applicable rates to be advised at the time of booking.

**(iv) Best Available Rates**

If additional FIT bookings above allotment can only be accepted at Best Available Rate (or other applicable rates as advised), these rates will be quoted at a nett rate which equals the gross rate less 20% commission.

**(v) Price Match Policy**

If a pricing issue arises against another bookable rate in the same market, the property agrees to offer, for an individual booking and on a request basis for a bonafide client, a revised nett rate of 20% less than the alternate price quoted. This excludes GHA Discovery Members loyalty rates, or if a company has published an incorrect price into the market.

In order to qualify for a price match an email must be sent directly to the reservations team at the hotel which includes a screenshot showing the date the alternative rate was obtained; the source of the booking (ie website address); the name of the company quoting the alternative rate; the rate at the final booking stage with all taxes and fees included; and any other relevant information. All price match screenshots must be received by the hotel within 5 business day period to qualify. Once the hotel has verified the price match the hotel agrees to honour the alternative rate less a 20% commission level.

For all price match requests, all conditions of the price will also be adhered to – i.e. Non-changeable, non-refundable.

**Special Cancellation Policy**

-- Policy 1 --

Cancel at least: 45 days prior to the date of travel to avoid any cancellation fees.

Additional Cancellation Rules:

1. If cancelled within 45 null of the date of arrival, a fee equivalent to 100 percent of the total value of the booking will be charged.

-- Policy 2 --

Cancel at least: 45 days prior to the date of travel to avoid any cancellation fees.

Additional Cancellation Rules:

1. If cancelled within 45 days of the date of arrival, a fee equivalent to 100 percent of the total value of the booking will be charged.

**Free Of Charge Policy**

Individually negotiated with the Agent by the Hotel.

**Family & Child Policy**

2 adults + 1 children

The rates outlined in this Agreement are inclusive of 2 adults in existing bedding. Children are complimentary in existing bedding.

Children ages 4 to 12

Children are free when sharing existing bedding. Breakfast an additional cost.

Infants 3 and under

Cot provided upon request and complimentary.